



## Legislation Details (With Text)

**File #:** 12238  
**Type:** Agenda Item **Status:** Adopted  
**File created:** 5/4/2023 **In control:** Board of County Commissioners  
**On agenda:** 5/23/2023 **Final action:** 5/23/2023  
**Enactment date:** **Enactment #:**  
**Title:** Amendment No. 1 to Contract With Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services (Contract No. RFP 22-R00060/TPR)

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Contract 22-R00060, 2. BOCC Approval 06.14.22, 3. Amendment No 1 to Contract No. 22-R00060 for Real, 4. Approved Amendment No. 1 to Contract With Robert A. Buckner and Associates, Inc., for RealtorMarketing Agent Services

Date	Ver.	Action By	Action	Result
5/23/2023	1	Board of County Commissioners	adopted	Pass

### TITLE

Amendment No. 1 to Contract With Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services (Contract No. RFP 22-R00060/TPR)

### BRIEF OVERVIEW

On June 14, 2022, the Board of County Commissioners approved Contract No. 22-R00060/TPR to Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services for twelve (12) months with renewal option of two (2) twelve (12) month terms.

The approved contract is for Realtor/Marketing Agent Services for the sale of surplus County property and the purchase of real property on behalf of the County.

Amendment One (1) is asking for a renewal of the contract through June 12, 2024.

In addition to a requested name change from Robert A. Buckner and Associates to Buckner Real Estate, Inc., the amendment is also asking for a price increase in agent commissions.

For properties listed at or reduced to \$20,000 or less, the requested commission increase is:

- From 6% to 8% if co-brokered or another agent is involved in.
- From 5% to 7% if sold exclusively by Robert Buckner or Charles Buckner.

Except for items noted in the requested amendment, all other terms and conditions shall remain the same.

### FINANCIAL IMPACT

This is a revenue-generating contract for the County.

### **LEGAL NOTE**

The Board has the authority to take the recommended action pursuant to Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

### **RECOMMENDATION**

It is recommended that the Board approve and authorize the Chairman's signature on the attached Amendment No. One (1) with Robert A. Buckner and Associates, Inc., for Realtor/Marketing Agent Services and authorize the Chief Procurement Officer to renew the contract with the requested commission increase including all listed amendment items.