

TECHNICAL EVALUATION FOR BID AWARD

ITB# 25-C01185

County Administration Parking Lot Restoration

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? *yes*

If the bid is considered reasonable/realistic, provide justification for your conclusion. *Facilities previously had a contractor give estimate. Bid is lower than estimate and includes additional work*

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? *no*

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? *yes*

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? *yes*

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form. *Based of Reference's it is Recommended to Award Contractor*

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

Confirmed by phone

REFERENCE

Reference For (Firm/Company): Firm Foundations Asphalt & Concrete, LLC

Company Name: Wallace Construction Group

First Name, Last Name: Thomas LoCicero

PHONE #: (727) 647-0790

Email: tlocicero@wallacebuilt.com

1. Describe the work contracted to firm/company.

Firm Foundations completed fast-track ADA and pavement improvements at the Florida Orthopedic Institute in Temple Terrace. Work included ADA-compliant concrete installations, asphalt restoration, curbing replacement, signage, and striping within an active medical campus requiring phased coordination and uninterrupted patient access.

2. Was the work completed on time?

Yes.

3. Were you satisfied with the final results?

Yes.

4. Did you implement their recommendations?

No.

5. Did you encounter any problems?

No.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism: 5
Qualifications: 5
Final Product: 5
Cooperation: 5
Reliability: 5

7. Would you contract with this company again?

Yes No Maybe

Hernando County Use Only

Reference checked by: SAM Burch

Date: 3/18/26

confirmed by email

REFERENCE

Reference For (Firm/Company): Firm Foundations Asphalt & Concrete, LLC

Company Name: ESA Solar Energy LLC
First Name, Last Name: Morgan Ruston
PHONE #: 407-232-7440 x101
Email: mruston@esa-solar.com

1. Describe the work contracted to firm/company.

Firm Foundations performed phased site and infrastructure improvements in support of solar canopy installations at the AdventHealth Corporate Campus. Work included concrete placement, pavement modifications, grading adjustments, and related site improvements executed within an active corporate campus environment while maintaining safe and continuous operations.

2. Was the work completed on time?

Yes _____

3. Were you satisfied with the final results?

Yes _____

4. Did you implement their recommendations?

Yes _____

5. Did you encounter any problems?

Yes but corrective actions were made quickly _____

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism: 5 _____
Qualifications: 5 _____
Final Product: 5 _____
Cooperation: 5 _____
Reliability: 5 _____

7. Would you contract with this company again?

Yes No Maybe

Hernando County Use Only

Reference checked by: *SAM BURDIN*

Date: *3/17/26*

Sam Burdin

From: Morgan Ruston <mruston@esa-solar.com>
Sent: Tuesday, March 17, 2026 3:24 PM
To: Sam Burdin
Subject: Re: Firm Foundation Asphalt & Concrete Reference Check

CAUTION: This email originated from outside the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Sam,
Yes, it is accurate, I filled it out.
Thanks,

Morgan Ruston, PMP

Director of Project Delivery
office [407-232-7440 x 101](tel:407-232-7440)
[2250 Lucien Way, Suite 305](#)
[Maitland, FL 32751](#)



From: Sam Burdin <SBurdin@co.hernando.fl.us>
Sent: Tuesday, March 17, 2026 3:08:32 PM
To: Morgan Ruston <mruston@esa-solar.com>
Subject: Firm Foundation Asphalt & Concrete Reference Check

Caution: This is an external email and has a suspicious subject or content. Please take care when clicking links or opening attachments. When in doubt, contact your IT Department

Morgan,

Firm Foundation asphalt & concrete submitted to Hernando county your company as a reference. See attached, is all the information on this form true and accurate? If so, please reply with a Yes or No.

Thank You,

Sam Burdin
Hernando County Facilities
(Office) 352-540-6574
(Fax) 352-540-4348
sburdin@co.hernando.fl.us

Confirmed by email

REFERENCE

Reference For (Firm/Company): Firm Foundations Asphalt & Concrete, LLC

Company Name: GLR, Inc.

First Name, Last Name: Scott King

PHONE #: 937-890-0510

Email: ScottK@glrinc.net

1. Describe the work contracted to firm/company.

Firm Foundations provided hurricane-related site restoration and ADA-compliant improvements at CVS #3611 in Fort Myers Beach. Scope included sidewalk reconstruction, heavy-duty concrete installation, curb replacement, asphalt removal and replacement, sealcoating, pavement striping, and drainage structure cleaning under accelerated post-storm conditions.

2. Was the work completed on time?

Yes _____

3. Were you satisfied with the final results?

Yes _____

4. Did you implement their recommendations?

Yes _____

5. Did you encounter any problems?

No _____

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism: 5 _____

Qualifications: 5 _____

Final Product: 5 _____

Cooperation: 5 _____

Reliability: 5 _____

7. Would you contract with this company again?

Yes No Maybe

Hernando County Use Only

Reference checked by: SAM Burdin

Date: 3/17/26

Sam Burdin

From: Scott King <Scottk@glrinc.net>
Sent: Tuesday, March 17, 2026 8:11 PM
To: Sam Burdin
Subject: Re: Firm Foundations Asphalt & Concrete

CAUTION: This email originated from outside the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Sam, yes everything is correct! Arthur is a great guy and follows thru with his schedule. Absolutely I would recommend.



Scott King
Director of Estimating

☎ 937-890-0510
☎ 937-248-1955
✉ Scottk@glrinc.net
🌐 www.glrinc.net
📍 3795 Wyse Rd. Dayton, OH 45414

From: Sam Burdin <SBurdin@co.hernando.fl.us>
Sent: Tuesday, March 17, 2026 1:15:55 PM
To: Scott King <Scottk@glrinc.net>
Subject: Firm Foundations Asphalt & Concrete

Scott,

Firm Foundation asphalt & concrete submitted to Hernando county your company as a reference. See attached, is all the information on this form true and accurate? Please reply with a Yes or No.

Thank You,

Sam Burdin
Hernando County Facilities
(Office) 352-540-6574
(Fax) 352-540-4348
sburdin@co.hernando.fl.us