



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: 4/1/26

TO: Gretchen Bechtel, Contracting Agent II

FROM: Jeffery Howley,

SUBJECT: Recommendation for Award Bid No. 25-T01174

Project Name: Household Hazardous Waste Transportation and Disposal Services

The attached bid received from EnviroServe for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

- 1. Total Contract Bid Price is: \$ 25,000
2. Reference checks are satisfactory: [X] YES [] NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder [] YES [X] NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? [X] YES [] NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Enviro Serve was the lowest bidder, but failed to provide all required pricing. The Department selects Action Environmental as the next lowest responsible bidder. Preference is given to the next low bidder providing all items and anticipated need for the items not bid by Enviro Serve, but bid by Action Environmental. Based on the references, Action Environmental has successfully completed similar work the County is requesting. The Department staff noticed that the person doing the bidding has previously done related work with a different company, for the County. Because of this they will know our needs.

6. Provide the funding information: Fund 4411 Dept 7606 Account 5303431

Recommendation Approved By: [Signature] Date: 4/1/2026
Department Director/Manager

Enclosure

TECHNICAL EVALUATION FOR BID AWARD

ITB# 25-T01174

ITB Name Household Hazardous Waste
Transportation and Disposal Services

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

Yes the bid appears reasonable

If the bid is considered reasonable/realistic, provide justification for your conclusion.

Based upon the previous contracted service, the pricing seems to be inline, while the other bids seemed exceedingly high for the items we use most.

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

No

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

Yes

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

Action Environmental has a very good track record from the references provided.

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

It is the Departments recommendation to proceed with Action Environmental, based upon pricing and references.

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

Hernando County Use Only

Reference checked by:

Jeff Howley

Date:

3-11-26

REFERENCE

Reference For (Firm/Company): Action Environmental

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Envita Solutions formerly Heritage Interactive Services

First Name, Last Name: Rick Heaberlin

PHONE #: 765-341-0062 Email: rheaberlin@envitainc.com

1. Describe the work contracted to firm/company.

Most recently Action completed the complete demolition of an abandoned commercial waste water treatment plant. As part of this they assisted with dozens of known and unknown hazardous and non hazardous chemicals and bulk liquid waste transport and disposal

2. Was the work completed on time? Yes, we had an accelerated schedule due to a real estate purchase pending, Action made quick accommodations to complete the project on time.
3. Were you satisfied with the final results? Yes very satisfied
4. Did you implement their recommendations? No, this was unsolicited
5. Did you encounter any problems? None.
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes No Maybe

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Reference checked by: Jeff Howley

Date: 3/10/26

REFERENCE

Reference For (Firm/Company): Action Environmental

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Goodwill Manasota

First Name, Last Name: Kevin Ouellette

PHONE #: 941-355-2721 X111 Email: kevin.ouellette@gimi.org

1. Describe the work contracted to firm/company.

The chemist visited our location every 4 to 6 weeks and would process and prepare for shipment any and all potentially hazardous chemicals that may have been donated.

2. Was the work completed on time? Yes
3. Were you satisfied with the final results? Yes
4. Did you implement their recommendations? We did implement their suggestions and recommendations.
5. Did you encounter any problems? No
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes No Maybe

Hernando County Use Only

Reference checked by: Jeff Howley

Date: 3/17/26