



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: April 28, 2026
TO: Larry Cooper
FROM: Gretchen Bechtel, Contracting Agent II
SUBJECT: Recommendation for Award Bid No. 26-T01268
Project Name: Repair, Rewind, and Machine work for Vertical, Horizontal, Submersible Motors and Pumps, On-Call

The attached bid received from Electrical & Mechanical Maintenance, Inc. and Electro Mechanic Industries LLC dba Vermana for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

- 1. Total Contract Bid Price is: \$250,000.00
2. Reference checks are satisfactory: [X] YES [] NO
3. Recommend award as responsive and responsible bidder [X] YES [] NO
4. Request Next Bidder? [] YES [X] NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection.
6. Provide the funding information: Fund 4121 Dept 07201 Account 5304616

Reviewed by: Larry Cooper Date: April 27, 2026
Recommendation Approved By: [Signature] Date: 5/1/26
Department Director/Manager

TECHNICAL EVALUATION FOR BID AWARD

ITB#

ITB Name

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

If the bid is considered reasonable/realistic, provide justification for your conclusion.

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE

Reference For (Firm/Company): Electrical & mechanical Maintenance INC. (EMMI)

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: MANATEE COUNTY UTILITIES

First Name, Last Name: RICK SVEC

PHONE #: 941-792-8811 Email: RICK.SVEC@MYMANATEE.ORG

1. Describe the work contracted to firm/company.
REMOVE, REPAIR, AND INSTALL MOTORS, PUMPS, GEARBOXES, BLOWERS, AND ELECTRICAL COMPONENTS. INTEGRATION OF NEW AUTOMATION AND VFD'S.

2. Was the work completed on time?
YES

3. Were you satisfied with the final results?
ABSOLUTELY

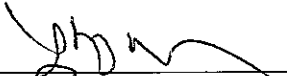
4. Did you implement their recommendations?
YES

5. Did you encounter any problems?
NONE

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?
- Yes No Maybe

Hernando County Use Only
Reference checked by: Larry Cooper 

Date: 05/01/26

REFERENCE

Reference For (Firm/Company): Electrical & mechanical Maintenance INC. (EMMI)

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Polk County Utilities

First Name, Last Name: Terry Marvin

PHONE #: 863-344-2598 Email: terrymarvin@polkfl.gov

1. Describe the work contracted to firm/company.
Provide all labor, equipment, materials, and supervision necessary to perform submersible, vertical turbine, and split case pump repair services for water and wastewater treatment sites throughout Polk County.

2. Was the work completed on time? Yes, per the bid.

3. Were you satisfied with the final results? Met bid requirements.

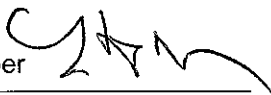
4. Did you implement their recommendations? N/A

5. Did you encounter any problems? Some issues with invoicing that were resolved

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:
Professionalism 4
Qualifications 3
Final Product 3
Cooperation 4
Reliability 4

7. Would you contract with this company again? N/A (awarded by our Procurement process)
Yes _____ No _____ Maybe _____

Hernando County Use Only
Reference checked by: _____

Larry Cooper 

Date: 4/30/26

REFERENCE

Reference For (Firm/Company): Electrical & mechanical Maintenance INC. (EMMI)

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: City of Bradenton Florida

First Name, Last Name: Donald DeMonia

PHONE #: 941-290-9392 Email: donald.demonia@bradentonfl.gov

1. Describe the work contracted to firm/company.

Motor / Pump repairs, Lift station piping and pumps repair, Flow meters install, Gearbox repair and install, High service pumps for wastewater and water plants repair and install. emergency call out services.

2. Was the work completed on time?

yes

3. Were you satisfied with the final results?

yes

4. Did you implement their recommendations?

yes

5. Did you encounter any problems?

no

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>4</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes No Maybe

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Reference checked by: Larry Cooper

Date: 04/28/26

REFERENCE

Reference For (Firm/Company): Electro Mechanic Industries LLC DBA Vermana

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: City of Edgewater, FL

First Name, Last Name: Matt Hixson

PHONE #: (386) 424-2400 x4002 Email: mhixson@cityofedgewater.org

1. Describe the work contracted to firm/company.

Gearbox field work (shaft/gearbox separation, installation), gearbox evaluation, gearbox repair, electric motor evaluation and repair, vertical turbine field work (pump removal, installation) evaluation, and repair.

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes. Great field work crew.

4. Did you implement their recommendations?

Yes

5. Did you encounter any problems?

No

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

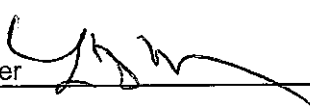
Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes X No _____ Maybe _____

Hernando County Use Only

Reference checked by: Larry Cooper 

Date: 05/11/26

REFERENCE

Reference For (Firm/Company): Electro Mechanic Industries LLC DBA Vermana

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Brevard County Utilities

First Name, Last Name: Edward Borda

PHONE #: 321-863-6780 Email: eddie.borda@brevardfl.gov

1. Describe the work contracted to firm/company.
Submersible pump and electric motor Rebuilds and Re-wiring

2. Was the work completed on time?
yes

3. Were you satisfied with the final results?
yes

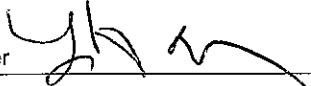
4. Did you implement their recommendations?
yes

5. Did you encounter any problems?
no

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?
Yes X No _____ Maybe _____

Hernando County Use Only
Reference checked by: Larry Cooper 

Date: 4/27/2026

REFERENCE

Reference For (Firm/Company): Electro Mechanic Industries LLC DBA Vermana

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Reedy Creek Energy Services

First Name, Last Name: Lance Gackenback

PHONE #: 321-318-7139 Email: lance.m.gackenbak@disney.com

1. Describe the work contracted to firm/company.
Vermana rebuilt a motor and has helped quote purchases. Vermana communicates very well and has frequently updated us during motor rebuilds.
2. Was the work completed on time?
Yes
3. Were you satisfied with the final results?
Yes
4. Did you implement their recommendations?
No
5. Did you encounter any problems?
No
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes Yes No _____ Maybe _____

Hernando County Use Only

Reference checked by: Larry Cooper 

Date: 4/27/26