



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE BROOKSVILLE, FLORIDA 34604
P 352.754.4020 F 352.754.4199 W www.HernandoCounty.us

DATE: 03/30/26
TO: Joseph Goulart, Contracting Agent II
FROM: Kerry Jones, Project Manager
SUBJECT: Recommendation for Award Bid No. 26-C01212/JG
Project Name: Wiscon Water Treatment Plant and Hexam WTP Chemical Feed System Improvements

The attached bid received from Sawcross, Inc for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

- 1. Total Contract Bid Price is: \$9,905,170.00
2. Reference checks are satisfactory: [X] YES [] NO
3. Recommend award as responsive and responsible bidder [X] YES [] NO
4. Request Next Bidder? [] YES [X] NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection.

From the references provided and interviewed, Sawcross can complete this project and turn over a Water Treatment Plant within time and scope.

6. Provide the funding information: Fund 4144 Dept 07244 Account 5626303

Recommendation Approved By: [Signature] Date: 3-30-26
Department Director/Manager

Enclosure

REFERENCE

HERNANDO COUNTY - HEXAM - WISCON - BID - CO1212JG

Reference For (Firm/Company): SAWCROSS INC.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: JEA-US 1 SOUTH REPUMP AND BPS

First Name, Last Name: BRIAN PHILLIPS

PHONE #: 904-997-3281

Email: PHILBR@JEA.COM

1. Describe the work contracted to firm/company.
CONFIRMED AS LISTED IN THE BID PACKAGE

2. Was the work completed on time?
NO, THERE WERE DELAYS WITH EQUIPMENT DELIVERY

3. Were you satisfied with the final results?
YES - did good work

4. Did you implement their recommendations?
OWNER DIRECTED CHANGES, PRICING WAS FAIR AND REASONABLE.

5. Did you encounter any problems?
Not that he could recall

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>
Qualifications	<u>4</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>4</u>

Has worked with them before, depends on what team is assigned to the job.

7. Would you contract with this company again?

Yes X No _____ Maybe _____

Hernando County Use Only

Reference checked by: DIANE ACHINELLI - MCKIM AND CREED

Kerrey Gunn

Date: 3-20-26

REFERENCE

HERNANDO COUNTY - HEXAM - WISCON - BID - CO1212JG

Reference For (Firm/Company): SAWCROSS INC.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: JEA-LOFTON OAKS

First Name, Last Name: Dean Llewellyn

PHONE #: 757-771-4578 Email: llewd@jea.com

1. Describe the work contracted to firm/company.
CONFIRMED AS LISTED IN THE BID PACKAGE

2. Was the work completed on time?
NO, THERE WERE DELAYS WITH EQUIPMENT DELIVERY, PUMPS AND GENERATOR

3. Were you satisfied with the final results?
YES

4. Did you implement their recommendations?
OWNER DIRECTED CHANGES, PRICING WAS FAIR AND REASONABLE.

5. Did you encounter any problems?
COMMUNICATION ISSUES

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>3</u>	STATED THAT THE TEAM ASSIGNED WAS GREAT, HOWEVER, THE PM/UPPER STAFF NOT SO MUCH - COMMUNICATION ISSUES.
Qualifications	<u>4</u>	
Final Product	<u>5</u>	
Cooperation	<u>4</u>	
Reliability	<u>3.5-4</u>	

7. Would you contract with this company again?
Yes X No _____ Maybe _____

Hernando County Use Only
Reference checked by: DIANE ACHINELLI - MCKIM AND CREED Date: 3-20-26
diane achinelli

REFERENCE

HERNANDO COUNTY - HEXAM - WISCON - BID - CO1212JG

Reference For (Firm/Company): SAWCROSS INC.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: JEA-US 1 SOUTH REPUMP AND BPS

First Name, Last Name: BRIAN PHILLIPS

PHONE #: 904-997-3281 Email: PHILBR@JEA.COM

1. Describe the work contracted to firm/company.
CONFIRMED AS LISTED IN THE BID PACKAGE

2. Was the work completed on time?
NO, THERE WERE DELAYS WITH EQUIPMENT DELIVERY

3. Were you satisfied with the final results?
YES - did good work

4. Did you implement their recommendations?
OWNER DIRECTED CHANGES, PRICING WAS FAIR AND REASONABLE.

5. Did you encounter any problems?
Not that he could recall

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>	Has worked with them before, depends on what team is assigned to the job.
Qualifications	<u>4</u>	
Final Product	<u>5</u>	
Cooperation	<u>5</u>	
Reliability	<u>4</u>	

7. Would you contract with this company again?
Yes X No _____ Maybe _____

Hernando County Use Only
Reference checked by: DIANE ACHINELLI - MCKIM AND GREED Date: 3-20-26
Harry Jones

TECHNICAL EVALUATION FOR BID AWARD

ITB#

ITB Name

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

If the bid is considered reasonable/realistic, provide justification for your conclusion.

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.