

Hernando County Board of County Commissioners
15470 Flight Path Dr.
Brooksville, FL 34604

Construction Change Order

Department: Public Works
Vendor Name: Traffic Management Solutions, LLC

Purchase Order No.: PO26000491 **Change Order No.:** 1
Contract No.: 24-CG00864/JC **Change Order Date:** 2/25/2026

The Project is Changed as Follows:

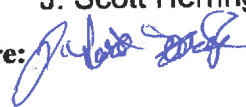
Additional concrete work is required to establish seamless transitions between the roadway and sidewalk, repair cracks, and address missing or broken sections of the sidewalk. The work will include the installation of new pedestrian landings, detectable warning surfaces on the ramps, and the repair of sidewalk sections that contain retired pull-boxes that will no longer be utilized. This concrete work will bring the pedestrian landings and ramps into compliance with current ADA standards. The work will necessitate an additional \$75,043.51 to the contract.

We are also requesting an additional \$3,420.58 to pay WREC to monitor construction activities due to the proximity of the powerlines to the signal poles that are being replaced. For a total of \$78,464.09 added to contract.
PO25000414 for opened \$640,707.50 and closed and reduced by \$349,091.35 due to name change. New PO#26000491 was opened in the amount of \$349,091.35

Total Addition/Deduction this Change Order: \$78,464.09

The Original Contract Sum was: \$349,091.35
Net Change by previously authorized Change Orders: 0
The Net Amount of this Change Order is: \$78,464.09

The new Contract Sum including this Change Order will be \$427,555.44
The Contract Time will be changed by this Change Order (Days): 0
The Date of Final Completion as of the date of this Change Order therefore is: August 2, 2026

Engineer of Record Name: J. Scott Herring P.E.
Engineer of Record Signature: 
Date: 2/26/26

Vendor Authorized Signer Name

Donald L Conner Jr

Vendor Authorized Signature:

Donald L Conner Jr.

Date:

Project Manager Name:

Jon Sanchez

Project Manager Signature:

Date: 2-26-26

Digitally signed by Donald L Conner Jr.
DN: CN=Donald L Conner Jr.,
dnQualifier=A01410D0000019A0864B3A5000E828E,
O=HIGHWAY SAFETY DEVICES INC, C=US
Reason: I am approving this document
Date: 2026.02.26 08:19:44-05'00'



DEPARTMENT OF PUBLIC WORKS

ENGINEERING ♦ FACILITIES ♦ REAL PROPERTY ♦ ROADS/BRIDGES ♦ STORMWATER ♦ TRAFFIC ♦ TRANSIT

1525 EAST JEFFERSON STREET ♦ BROOKSVILLE, FLORIDA 34601
P 352.754.4060 ♦ F 352.754.4423 ♦ W www.HernandoCounty.us

MEMORANDUM

TO: Carla Rossiter-Smith, Chief Procurement Officer

FROM: D. Todd Crosby, P.E., Assistant County Engineer 

VIA: Jon Sanchez, Signal Project Manager

DATE: February 23, 2026

RE: Traffic Signal Improvements at Mariner Blvd & Landover Blvd South
24-CG00864/JC
PO: 26000491

Additional concrete work is required to establish seamless transitions between the roadway and sidewalk, repair cracks, and address missing or broken sections of the sidewalk. The work will include the installation of new pedestrian landings, detectable warning surfaces on the ramps, and the repair of sidewalk sections that contain retired pull-boxes that will no longer be utilized. This concrete work will bring the pedestrian landings and ramps into compliance with current ADA standards. The work will necessitate an additional \$75,043.51 to the contract.

We are also requesting an additional \$3,420.58 to pay WREC to monitor construction activities due to the proximity of the powerlines to the signal poles that are being replaced.

For a total of \$78,464.09 to the contract.

See attached for additional scope and fee.

☐ Prices have been determined to be fair and reasonable based on prices submitted with the Bid.

☒ Prices have been determined to be fair and reasonable based on negotiations with the contractor and the attached supporting documentation.

If additional information is needed, please contact me.

Thank you

cc.

Joseph Goulart, Purchasing Agent II
D. Todd Crosby, P.E., Assistant County Engineer
Lillian Hoyt, Finance Manager
Susan Brown, Finance Specialist

Traffic Management Solutions, LLC.

6480 Harney Road

Tampa, Florida 33610

(813) 759-1559 Fax: (813) 757-0924

Financial Project No: ITB #24-CG00864/JC

2/23/2026

Bid Item : WO-03-26

HSD # : 1947

Quantity 1

Unit Of Measure: LS

Description: Price for new concrete ramps in all four corner including detectable warning surfaces. Daytime Pricing. If night work is required, a cost of \$5,000 per night will be added for Concrete plant opening fees.

LABOR

Man Hours	Uts	Labor Rate	Extension
16	MH	\$45.50	\$728.00
60	MH	\$31.00	\$1,860.00
60	MH	\$22.50	\$1,350.00
60	MH	\$20.00	\$1,200.00
Labor Burden		32.15%	\$1,651.87
Allowable Markup		15.00%	\$1,018.48
Total Labor			\$7,808.35

MATERIAL

	LF		\$0.00
MOT Devices	1 LS	\$500.00	\$500.00
			\$0.00
			\$0.00
	Tax	7.50%	\$37.50
	Allowable Markup	15.00%	\$80.63
Total Material			\$618.13

SUBCONTRACTOR (Name of Sub/Description of Work)

	LS	\$0.00	\$0.00
Driggers	1 LS	\$56,675.00	\$56,675.00
Concrete Plant Opening Fees (5 Nights)	0 EA	\$5,000.00	\$0.00
	SF	\$0.00	\$0.00
	LF		\$0.00
	LF		\$0.00
< \$50,000.00		10.00%	\$5,000.00
> \$50,000.00		5.00%	\$333.75
Total Subcontractor			\$62,008.75

EQUIPMENT

	HOURS	RATE	
Super Truck	16 HR	\$29.34	\$469.44
MOT Truck	60 HR	\$42.89	\$2,573.40
	HR		\$0.00
	Allowable Markup	15.00%	\$456.43
Total Equipment			\$3,499.27

TOTAL COST

LABOR :	\$7,808.35
MATERIAL :	\$618.13
SUBCONTRACTOR:	\$62,008.75
EQUIPMENT :	\$3,499.27
INSURANCE & BOND (IF REQUIRED)	1.50% 1109.02
Total Cost	\$75,043.51
Unit Cost	\$ 75,043.51

HIGHWAY SAFETY DEVICES, INC.

6480 Harney Road

Tampa, Florida 33610

(813) 759-1559 Fax: (813) 757-0924

Financial Project No: ITB #24-CG00864/JC

10/6/2025

Bid Item : WO-02-25

HSD # : 1947

Quantity 1

Unit Of Measure: LS

Description: Reimbursement for WREC crew being on site

LABOR	Man Hours	Uts	Labor Rate	Extension
		MH	\$0.00	\$0.00
		MH	\$0.00	\$0.00
		MH	\$0.00	\$0.00
		MH	\$0.00	\$0.00
		Labor Burden	28.14%	\$0.00
		Allowable Markup	17.50%	\$0.00
		Total Labor		\$0.00

MATERIAL				
		LF		\$0.00
WREC Crew	1	LS	\$2,930.46	\$2,930.46
				\$0.00
				\$0.00
		Tax	0.00%	\$0.00
		Allowable Markup	15.00%	\$439.57
		Total Material		\$3,370.03

SUBCONTRACTOR (Name of Sub/Description of Work)				
		LS	\$0.00	\$0.00
		LF	\$0.00	\$0.00
		EA	\$0.00	\$0.00
		SF	\$0.00	\$0.00
		LF		\$0.00
		LF		\$0.00
	< \$50,000.00		10.00%	\$0.00
	> \$50,000.00		5.00%	\$0.00
		Total Subcontractor		\$0.00

EQUIPMENT	HOURS		RATE	
		HR		\$0.00
		HR		\$0.00
		HR		\$0.00
		Allowable Markup	17.50%	\$0.00
		Total Equipment		\$0.00

TOTAL COST				
	LABOR :			0.00
	MATERIAL :			3370.03
	SUBCONTRACTOR:			0.00
	EQUIPMENT :			0.00
	INSURANCE & BOND (IF REQUIRED)		1.50%	50.55
		Total Cost		3420.58
		Unit Cost	\$	3,420.58