



## EVALUATION TABULATION

### ITB No. 26-T01268/GB

## Repair, Rewind, and Machine Work for Vertical, Horizontal, Submersible Motors and Pumps, On-Call

RESPONSE DEADLINE: April 20, 2026 at 10:00 am

Tuesday, April 21, 2026

### SELECTED VENDOR TOTALS

Vendor	Total
Electrical & Mechanical Maintenance Inc.	\$145,108.00
Electro Mechanic Industries LLC DBA Vermana	\$190,949.25
Florida Armature Works, Inc.	\$209,656.00

### PRICING PROPOSAL (Table 1 of 2)

Pricing Proposal					Electrical & Mechanical Maintenance Inc.			Electro Mechanic Industries LLC DBA Vermana		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower	Unit Cost	Total	Horsepower
<b>GROUP A - VERTICAL / HORIZONTAL MOTORS - NO MACHINE WORK - Motor rewind for all 3 phase 9 leads motors</b>										
X	1	1800 RPM Vertical	1	EA	\$808.00	\$808.00	15	\$1,111.00	\$1,111.00	15
X	2	1800 RPM Vertical	1	EA	\$925.00	\$925.00	20	\$1,275.00	\$1,275.00	20
X	3	1800 RPM Vertical	1	EA	\$1,047.00	\$1,047.00	25	\$1,453.00	\$1,453.00	25
X	4	1800 RPM Vertical	1	EA	\$1,172.00	\$1,172.00	30	\$1,677.00	\$1,677.00	30
X	5	1800 RPM Vertical	1	EA	\$1,398.00	\$1,398.00	40	\$2,025.00	\$2,025.00	40

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Pricing Proposal					Electrical & Mechanical Maintenance Inc.			Electro Mechanic Industries LLC DBA Vermana		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower	Unit Cost	Total	Horsepower
X	6	1800 RPM Vertical	1	EA	\$1,654.00	\$1,654.00	50	\$2,415.00	\$2,415.00	50
X	7	1800 RPM Vertical	1	EA	\$1,882.00	\$1,882.00	60	\$2,785.00	\$2,785.00	60
X	8	1800 RPM Vertical	1	EA	\$2,187.00	\$2,187.00	75	\$3,253.00	\$3,253.00	75
X	9	1800 RPM Vertical	1	EA	\$2,649.00	\$2,649.00	100	\$3,969.00	\$3,969.00	100
X	10	1800 RPM Vertical	1	EA	\$3,089.00	\$3,089.00	125	\$4,686.00	\$4,686.00	125
X	11	1800 RPM Vertical	1	EA	\$3,567.00	\$3,567.00	150	\$5,430.00	\$5,430.00	150
X	12	1800 RMP Horizontal	1	EA	\$808.00	\$808.00	15	\$855.00	\$855.00	15
X	13	1800 RMP Horizontal	1	EA	\$925.00	\$925.00	20	\$981.00	\$981.00	20
X	14	1800 RMP Horizontal	1	EA	\$1,038.00	\$1,038.00	25	\$1,118.25	\$1,118.25	25
X	15	1800 RMP Horizontal	1	EA	\$1,172.00	\$1,172.00	30	\$1,290.00	\$1,290.00	30
X	16	1800 RMP Horizontal	1	EA	\$1,398.00	\$1,398.00	40	\$1,558.00	\$1,558.00	40
X	17	1800 RMP Horizontal	1	EA	\$1,654.00	\$1,654.00	50	\$1,858.00	\$1,858.00	50
X	18	1800 RMP Horizontal	1	EA	\$1,882.00	\$1,882.00	60	\$2,142.00	\$2,142.00	60
X	19	1800 RMP Horizontal	1	EA	\$2,187.00	\$2,187.00	75	\$2,502.00	\$2,502.00	75
X	20	1800 RMP Horizontal	1	EA	\$2,649.00	\$2,649.00	100	\$3,054.00	\$3,054.00	100
X	21	1800 RMP Horizontal	1	EA	\$3,089.00	\$3,089.00	125	\$3,604.00	\$3,604.00	125
X	22	1800 RMP Horizontal	1	EA	\$3,567.00	\$3,567.00	150	\$4,177.00	\$4,177.00	150
X	23	3600 RPM Vertical	1	EA	\$876.00	\$876.00	15	\$1,223.00	\$1,223.00	15

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ITB No. 26-T01268/GB

Repair, Rewind, and Machine Work for Vertical, Horizontal, Submersible Motors and Pumps, On-Call

Pricing Proposal					Electrical & Mechanical Maintenance Inc.			Electro Mechanic Industries LLC DBA Vermana		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower	Unit Cost	Total	Horsepower
X	24	3600 RPM Vertical	1	EA	\$1,005.00	\$1,005.00	20	\$1,407.00	\$1,407.00	20
X	25	3600 RPM Vertical	1	EA	\$1,123.00	\$1,123.00	25	\$1,599.00	\$1,599.00	25
X	26	3600 RPM Vertical	1	EA	\$1,289.00	\$1,289.00	30	\$1,848.00	\$1,848.00	30
X	27	3600 RPM Vertical	1	EA	\$1,539.00	\$1,539.00	40	\$2,229.00	\$2,229.00	40
X	28	3600 RPM Vertical	1	EA	\$1,805.00	\$1,805.00	50	\$2,660.00	\$2,660.00	50
X	29	3600 RPM Vertical	1	EA	\$2,070.00	\$2,070.00	60	\$3,063.00	\$3,063.00	60
X	30	3600 RPM Vertical	1	EA	\$2,712.00	\$2,712.00	75	\$3,572.00	\$3,572.00	75
X	31	3600 RPM Vertical	1	EA	\$3,294.00	\$3,294.00	100	\$4,365.00	\$4,365.00	100
X	32	3600 RPM Vertical	1	EA	\$3,376.00	\$3,376.00	125	\$5,147.00	\$5,147.00	125
X	33	3600 RPM Vertical	1	EA	\$3,903.00	\$3,903.00	150	\$5,975.00	\$5,975.00	150
X	34	3600 RPM Horizontal	1	EA	\$876.00	\$876.00	15	\$941.00	\$941.00	15
X	35	3600 RPM Horizontal	1	EA	\$1,005.00	\$1,005.00	20	\$1,082.00	\$1,082.00	20
X	36	3600 RPM Horizontal	1	EA	\$1,123.00	\$1,123.00	25	\$1,230.00	\$1,230.00	25
X	37	3600 RPM Horizontal	1	EA	\$1,289.00	\$1,289.00	30	\$1,422.00	\$1,422.00	30
X	38	3600 RPM Horizontal	1	EA	\$1,539.00	\$1,539.00	40	\$1,714.00	\$1,714.00	40
X	39	3600 RPM Horizontal	1	EA	\$1,805.00	\$1,805.00	50	\$2,046.00	\$2,046.00	50
X	40	3600 RPM Horizontal	1	EA	\$2,070.00	\$2,070.00	60	\$2,356.00	\$2,356.00	60
X	41	3600 RPM Horizontal	1	EA	\$2,712.00	\$2,712.00	75	\$2,748.00	\$2,748.00	75

EVALUATION TABULATION

ITB No. 26-T01268/GB

Repair, Rewind, and Machine Work for Vertical, Horizontal, Submersible Motors and Pumps, On-Call

Pricing Proposal					Electrical & Mechanical Maintenance Inc.			Electro Mechanic Industries LLC DBA Vermana		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower	Unit Cost	Total	Horsepower
X	42	3600 RPM Horizontal	1	EA	\$3,294.00	\$3,294.00	100	\$3,357.00	\$3,357.00	100
X	43	3600 RPM Horizontal	1	EA	\$3,376.00	\$3,376.00	125	\$3,963.00	\$3,963.00	125
X	44	3600 RPM Horizontal	1	EA	\$3,903.00	\$3,903.00	150	\$4,596.00	\$4,596.00	150
<b>GROUP B - SUBMERSIBLE MOTOR REWIND, NO MACHINE WORK</b>										
X	45	1800 RPM	1	EA	\$1,122.00	\$1,122.00	15	\$1,390.00	\$1,390.00	15
X	46	1800 RPM	1	EA	\$1,259.00	\$1,259.00	20	\$1,595.00	\$1,595.00	20
X	47	1800 RPM	1	EA	\$1,407.00	\$1,407.00	25	\$1,997.00	\$1,997.00	25
X	48	1800 RPM	1	EA	\$1,594.00	\$1,594.00	30	\$2,097.00	\$2,097.00	30
X	49	1800 RPM	1	EA	\$1,884.00	\$1,884.00	40	\$2,531.00	\$2,531.00	40
X	50	1800 RPM	1	EA	\$2,209.00	\$2,209.00	50	\$3,019.00	\$3,019.00	50
X	51	1800 RPM	1	EA	\$2,610.00	\$2,610.00	60	\$3,481.00	\$3,481.00	60
X	52	1800 RPM	1	EA	\$3,000.00	\$3,000.00	75	\$4,066.00	\$4,066.00	75
X	53	1800 RPM	1	EA	\$3,597.00	\$3,597.00	100	\$4,962.00	\$4,962.00	100
X	54	1800 RPM	1	EA	\$4,295.00	\$4,295.00	125	\$5,856.00	\$5,856.00	125
X	55	1800 RPM	1	EA	\$4,916.00	\$4,916.00	150	\$6,788.00	\$6,788.00	150
X	56	3600 RPM	1	EA	\$1,215.00	\$1,215.00	15	\$1,529.00	\$1,529.00	15
X	57	3600 RPM	1	EA	\$1,368.00	\$1,368.00	20	\$1,758.00	\$1,758.00	20
X	58	3600 RPM	1	EA	\$1,528.00	\$1,528.00	25	\$1,998.00	\$1,998.00	25
X	59	3600 RPM	1	EA	\$1,736.00	\$1,736.00	30	\$2,310.00	\$2,310.00	30
X	60	3600 RPM	1	EA	\$2,053.00	\$2,053.00	40	\$2,785.00	\$2,785.00	40
X	61	3600 RPM	1	EA	\$2,413.00	\$2,413.00	50	\$3,325.00	\$3,325.00	50
X	62	3600 RPM	1	EA	\$2,841.00	\$2,841.00	60	\$3,828.00	\$3,828.00	60
X	63	3600 RPM	1	EA	\$3,265.00	\$3,265.00	75	\$4,464.00	\$4,464.00	75
X	64	3600 RPM	1	EA	\$3,926.00	\$3,926.00	100	\$5,455.00	\$5,455.00	100
X	65	3600 RPM	1	EA	\$4,684.00	\$4,684.00	125	\$6,440.00	\$6,440.00	125

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Pricing Proposal					Electrical & Mechanical Maintenance Inc.			Electro Mechanic Industries LLC DBA Vermana		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower	Unit Cost	Total	Horsepower
X	66	3600 RPM	1	EA	\$5,370.00	\$5,370.00	150	\$7,469.00	\$7,469.00	150
Total						\$145,023.00			\$190,904.25	

**PRICING PROPOSAL** (Table 2 of 2)

Pricing Proposal					Florida Armature Works, Inc.		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower
<b>GROUP A - VERTICAL / HORIZONTAL MOTORS - NO MACHINE WORK - Motor rewind for all 3 phase 9 leads motors</b>							
X	1	1800 RPM Vertical	1	EA	\$1,040.00	\$1,040.00	15
X	2	1800 RPM Vertical	1	EA	\$1,208.00	\$1,208.00	20
X	3	1800 RPM Vertical	1	EA	\$1,392.00	\$1,392.00	25
X	4	1800 RPM Vertical	1	EA	\$1,621.00	\$1,621.00	30
X	5	1800 RPM Vertical	1	EA	\$2,078.00	\$2,078.00	40
X	6	1800 RPM Vertical	1	EA	\$2,480.00	\$2,480.00	50
X	7	1800 RPM Vertical	1	EA	\$2,858.00	\$2,858.00	60
X	8	1800 RPM Vertical	1	EA	\$3,336.00	\$3,336.00	75
X	9	1800 RPM Vertical	1	EA	\$3,872.00	\$3,872.00	100
X	10	1800 RPM Vertical	1	EA	\$4,808.00	\$4,808.00	125
X	11	1800 RPM Vertical	1	EA	\$5,572.00	\$5,572.00	150
X	12	1800 RMP Horizontal	1	EA	\$991.00	\$991.00	15
X	13	1800 RMP Horizontal	1	EA	\$1,138.00	\$1,138.00	20
X	14	1800 RMP Horizontal	1	EA	\$1,297.00	\$1,297.00	25
X	15	1800 RMP Horizontal	1	EA	\$1,496.00	\$1,496.00	30
X	16	1800 RMP Horizontal	1	EA	\$1,805.00	\$1,805.00	40
X	17	1800 RMP Horizontal	1	EA	\$2,156.00	\$2,156.00	50
X	18	1800 RMP Horizontal	1	EA	\$2,485.00	\$2,485.00	60
X	19	1800 RMP Horizontal	1	EA	\$2,902.00	\$2,902.00	75
X	20	1800 RMP Horizontal	1	EA	\$3,540.00	\$3,540.00	100

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Pricing Proposal					Florida Armature Works, Inc.		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower
X	21	1800 RMP Horizontal	1	EA	\$4,181.00	\$4,181.00	125
X	22	1800 RMP Horizontal	1	EA	\$4,846.00	\$4,846.00	150
X	23	3600 RPM Vertical	1	EA	\$1,156.00	\$1,156.00	15
X	24	3600 RPM Vertical	1	EA	\$1,343.00	\$1,343.00	20
X	25	3600 RPM Vertical	1	EA	\$1,639.00	\$1,639.00	25
X	26	3600 RPM Vertical	1	EA	\$1,895.00	\$1,895.00	30
X	27	3600 RPM Vertical	1	EA	\$2,285.00	\$2,285.00	40
X	28	3600 RPM Vertical	1	EA	\$2,630.00	\$2,630.00	50
X	29	3600 RPM Vertical	1	EA	\$3,143.00	\$3,143.00	60
X	30	3600 RPM Vertical	1	EA	\$3,565.00	\$3,565.00	75
X	31	3600 RPM Vertical	1	EA	\$4,379.00	\$4,379.00	100
X	32	3600 RPM Vertical	1	EA	\$5,188.00	\$5,188.00	125
X	33	3600 RPM Vertical	1	EA	\$6,031.00	\$6,031.00	150
X	34	3600 RPM Horizontal	1	EA	\$1,092.00	\$1,092.00	15
X	35	3600 RPM Horizontal	1	EA	\$1,255.00	\$1,255.00	20
X	36	3600 RPM Horizontal	1	EA	\$1,426.00	\$1,426.00	25
X	37	3600 RPM Horizontal	1	EA	\$1,648.00	\$1,648.00	30
X	38	3600 RPM Horizontal	1	EA	\$1,987.00	\$1,987.00	40
X	39	3600 RPM Horizontal	1	EA	\$2,374.00	\$2,374.00	50
X	40	3600 RPM Horizontal	1	EA	\$2,734.00	\$2,734.00	60
X	41	3600 RPM Horizontal	1	EA	\$3,187.00	\$3,187.00	75
X	42	3600 RPM Horizontal	1	EA	\$3,895.00	\$3,895.00	100
X	43	3600 RPM Horizontal	1	EA	\$4,598.00	\$4,598.00	125
X	44	3600 RPM Horizontal	1	EA	\$5,333.00	\$5,333.00	150
<b>GROUP B - SUBMERSIBLE MOTOR REWIND, NO MACHINE WORK</b>							
X	45	1800 RPM	1	EA	\$1,732.00	\$1,732.00	15
X	46	1800 RPM	1	EA	\$2,233.00	\$2,233.00	20

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ITB No. 26-T01268/GB

Repair, Rewind, and Machine Work for Vertical, Horizontal, Submersible Motors and Pumps, On-Call

Pricing Proposal					Florida Armature Works, Inc.		
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Horsepower
X	47	1800 RPM	1	EA	\$2,433.00	\$2,433.00	25
X	48	1800 RPM	1	EA	\$2,656.00	\$2,656.00	30
X	49	1800 RPM	1	EA	\$3,157.00	\$3,157.00	40
X	50	1800 RPM	1	EA	\$3,580.00	\$3,580.00	50
X	51	1800 RPM	1	EA	\$4,004.00	\$4,004.00	60
X	52	1800 RPM	1	EA	\$4,466.00	\$4,466.00	75
X	53	1800 RPM	1	EA	\$5,467.00	\$5,467.00	100
X	54	1800 RPM	1	EA	\$6,930.00	\$6,930.00	125
X	55	1800 RPM	1	EA	\$8,200.00	\$8,200.00	150
X	56	3600 RPM	1	EA	\$1,732.00	\$1,732.00	15
X	57	3600 RPM	1	EA	\$2,233.00	\$2,233.00	20
X	58	3600 RPM	1	EA	\$2,433.00	\$2,433.00	25
X	59	3600 RPM	1	EA	\$2,656.00	\$2,656.00	30
X	60	3600 RPM	1	EA	\$3,157.00	\$3,157.00	40
X	61	3600 RPM	1	EA	\$3,580.00	\$3,580.00	50
X	62	3600 RPM	1	EA	\$4,004.00	\$4,004.00	60
X	63	3600 RPM	1	EA	\$4,466.00	\$4,466.00	75
X	64	3600 RPM	1	EA	\$5,467.00	\$5,467.00	100
X	65	3600 RPM	1	EA	\$6,930.00	\$6,930.00	125
X	66	3600 RPM	1	EA	\$8,200.00	\$8,200.00	150
Total						\$209,601.00	

LABOR AND PARTS

Labor and Parts				Electrical & Mechanical Maintenance Inc.		Electro Mechanic Industries LLC DBA Vermana		Florida Armature Works, Inc.	
Selected	Line Item	Description	Unit of Measure	Markup (%)	Unit Cost	Markup (%)	Unit Cost	Markup (%)	Unit Cost
GROUP C - MACHINE WORK / REPAIRS FOR ANY MOTOR OR PUMP									

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Repair, Rewind, and Machine Work for Vertical, Horizontal, Submersible Motors and Pumps, On-Call

Labor and Parts				Electrical & Mechanical Maintenance Inc.		Electro Mechanic Industries LLC DBA Vermana		Florida Armature Works, Inc.	
Selected	Line Item	Description	Unit of Measure	Markup (%)	Unit Cost	Markup (%)	Unit Cost	Markup (%)	Unit Cost
X	67	Labor Rate	HOURLY RATE		\$85.00	0%	\$45.00		\$55.00
	68	Parts and Materials	MARKUP (%)	15%		15%		15%	
<b>GROUP D - PARTS / SUBMERSIBLES ONLY - mark up based on cost of item</b>									
	69	Bearings	EA	15%		15%		15%	
	70	Mechanical Seals	EA	15%		15%		15%	
	71	O-Rings	EA	15%		15%		15%	
	72	Replacement Cables	EA	15%		15%		15%	
	73	Replacement Impeller/Wear Plates	EA	15%		15%		15%	
Total					\$85.00		\$45.00		\$55.00

*Felicia Holmes*

Carla Rossiter-Smith MSM, PMP, GPC  
 Director of Procurement Services and Strategic Initiatives