



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
P 352.754.4020 ♦ F 352.754.4199 ♦ W www.HernandoCounty.us

DATE: 3/12/2026

TO: Joseph Goulart, Contracting Agent II

FROM: Doug Livermore

SUBJECT: Recommendation for Award Bid No. 26-T01248/JG
Project Name: Procurement of Remote-Controlled Tree Trimmer

The attached bid received from Quality Equipment & Parts, Inc. for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

- 1. Total Contract Bid Price is: \$208,545.00
2. Reference checks are satisfactory: [X] YES [ ] NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder [X] YES [ ] NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? [ ] YES [X] NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Fleet Management is recommending the use of this vendor because they received high ratings from the other counties listed as references and have the product readily available at the best price.

Provide the funding information: Fund 503 Dept 230 Account 566400

Recommendation Approved By: Doug Livermore Date: 3/12/2026

Department Director/Manager

Enclosure

**REFERENCE**

Reference For (Firm/Company): Quality Equipment + Parts, Inc.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: ALACHUA COUNTY

First Name, Last Name: JONATHAN DOTZLER JD

PHONE #: (352) 548-1259

Email: jdotzler@alachuacounty.us

1. Describe the work contracted to firm/company.

MOBILE EQUIPMENT: GRAPPLE TRUCK, ASV AND YANMAR STATIONARY CRANE IN TRANSFER STATION

2. Was the work completed on time?

It was completed within the agreed-upon schedule

3. Were you satisfied with the final results?

I am satisfied with the final results

4. Did you implement their recommendations?

Yes, I implemented their recommendations where it was applicable

5. Did you encounter any problems?

No problems with delivery or set up.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes  No  Maybe

Hernando County Use Only

Reference checked by: [Signature] Date: 3/12/2026

**REFERENCE**

Reference For (Firm/Company): QUALITY EQUIPMENT & PARTS, INC.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: MARION COUNTY (FLEET MANAGEMENT)

First Name, Last Name: MARK WILLIAMS OR CLINT FOLEY

PHONE #: 352-671-8570

Email: MARK.WILLIAMS@MARIONFL.ORG  
CLINT.FOLEY@MARIONFL.ORG

1. Describe the work contracted to firm/company.  
SOLE SOURCE PROVIDED FOR GRAPPLE TRUCKS WITH ROTOBEC LOADERS.

2. Was the work completed on time?  
As I recall work was completed on time, they did have great communication

3. Were you satisfied with the final results?  
Yes we are satisfied with Quality Equipment and also the Rotobec Grapple

4. Did you implement their recommendations?  
N/A

5. Did you encounter any problems?  
Nothing of substance, any little items were addressed

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>
Qualifications	<u>4</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>

7. Would you contract with this company again?

Yes XX No \_\_\_\_\_ Maybe \_\_\_\_\_

**Hernando County Use Only**

Reference checked by:  Date: 3/12/2026

**REFERENCE**

Reference For (Firm/Company): Quality Equipment & Parts, Inc.

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: COLUMBIA COUNTY (PUBLIC WORKS)

First Name, Last Name: KEVIN KIRBY OR DEWEY MOORE

PHONE #: (386) 758-1019

Email: KEVIN\_kirby@columbiacountyfla.com

1. Describe the work contracted to firm/company.

GRAPPLE TRUCK w/ BARKO LOADER AND MISC. PARTS & SERVICE.

2. Was the work completed on time? yes

3. Were you satisfied with the final results? yes

4. Did you implement their recommendations? yes

5. Did you encounter any problems? NO

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes  No  Maybe

Hernando County Use Only

Reference checked by: Dewey Moore

Date: 3-11-26

3/12/2026

## TECHNICAL EVALUATION FOR BID AWARD

ITB# 26-T01248/JG

ITB Name Procurement of Remote-Controlled  
Tree Trimmer

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation.** This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation. Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased? [Yes](#)

If the bid is considered reasonable/realistic, provide justification for your conclusion.

[They are providing the needed equipment in the allotted time and at the best price](#)

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement? [Yes](#)

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid. [See attached](#)

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation? [Yes](#)

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing**.

## TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance? [Yes](#)

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

[See attached.](#)

**Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.**