



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
P 352.754.4020 ♦ F 352.754.4199 ♦ W www.HernandoCounty.us

DATE: October 20, 2025

TO: Janaya Swanson, Contracting Agent II

FROM: William J. Martin, Water Distribution Supervisor 

SUBJECT: Recommendation for Award Bid No. 25-T01149/JS
Project Name: Purchase of Meter Boxes as Needed

The attached bid received from **Ferguson Enterprises, LLC.** for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy 140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

1. Total Contract Bid Price is: **\$313,935.00**
2. Reference checks are satisfactory: ☒ YES ☐ NO
If no, provide an explanation using the space provided below and/or attached to this form.
3. Recommend award as responsive and responsible bidder ☒ YES ☐ NO
If no, provide a detailed explanation using the space provided below and/or attached to this form.
4. Request Next Bidder? ☐ YES ☒ NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection. Include your basis for determining that pricing is fair and reasonable and that the Bidder has the ability and resources to perform in accordance with the bid terms, conditions and scope.

Hernando County Utilities has reviewed the bid documents provided by Ferguson Enterprises LLC, for the purchase of meter boxes on an as needed basis. In our review, we have determined that they are the lowest responsive bidder and their bid aligns with the other bids. They have provided satisfactory reference checks and we see no reason to not award the bid to Ferguson Enterprises LLC.

6. Provide the funding information: Fund 4111-07111 Dept 07111 Account 5305280

Reviewed By:

Recommendation Approved By:

Fund: 4121-07201 Dept 07111 Account 5305280

Department Director/Manager

Date 10/20/25

Date: 10/29/25

Enclosure

REFERENCES

Instructions: Vendor shall provide with bid a minimum of three (3) customer references for which similar services have been provided. Additional pages may be added, if needed. **Complete and return with bid submittal.** Reference letters are highly encouraged and should accompany this form.

Reference # 1

Project Name:	JEA Inventory Stock and Capital Projects	Contract Value:	\$10,000,000.00/year
Date Began:	1/6/1992	Date Completed:	On Going
Address	2525 N. Pearl Street		
City / State / Zip	Jacksonville, FL 32206		
Contact Person:	Jackie Scheals	Email:	schejb@jea.com
Phone:	904-591-3215	Fax:	
Notes:	We are supplying water and wastewater material for their inventory stock as well as for their capital projects.		

Reference # 2

Project Name:	Clay County Utility Authority Brass Contract	Contract Value:	\$500,000.00/year
Date Began:	12/12/1991	Date Completed:	On going
Address	3176 Old Jennings Road		
City / State / Zip	Middleburg, FL 32068		
Contact Person:	Angelia Wilson	Email:	awilson@clayutility.org
Phone:	904-213-2447	Fax:	
Notes:	We are supplying all service brass for their warehouse inventory.		

Reference # 3

Project Name:	Volusia County Water Materials	Contract Value:	\$300,000.00/year
Date Began:	10/5/2001	Date Completed:	On going
Address	3151 East New York Avenue		
City / State / Zip	Deland, FL 32724		
Contact Person:	William Saylor	Email:	wsaylor@volusia.org
Phone:	386-822-6465 ext. 13636	Fax:	
Notes:	We supply all of their water and wastewater materials for their warehouse inventory.		

REFERENCE

Reference For (Firm/Company): Ferguson Waterworks

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Hernando County Environmental Department

First Name, Last Name: Sam Feliciano

PHONE #: (352) 754-4490 Ext 35513 Email: sfeliciano@hernandocounty.us

1. Describe the work contracted to firm/company.

We have order many different items, Ford brass products, ductile iron fittings, PVC pipe and fittings, etc.

2. Was the work completed on time?

Received items in a fairly go time

3. Were you satisfied with the final results?

Yes.

4. Did you implement their recommendations?

No.

5. Did you encounter any problems?

No.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 5

7. Would you contract with this company again?

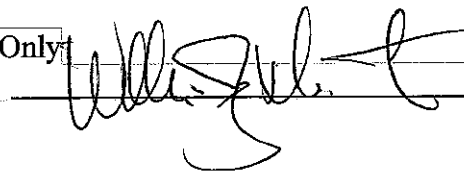
Yes

No

Maybe X

Hernando County Use Only

Reference checked by:



Date:

10/20/25

REFERENCE

Reference For (Firm/Company): Ferguson Enterprises

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Volusia County Water Utilities

First Name, Last Name William Saylor

PHONE #: 386-822-6465

Email: wsaylor@volusia.org

1. Describe the work contracted to firm/company.

Master agreement for parts, Brass, Pipes, Plumbing and water
Stainless steel parts made to our specifications.

2. Was the work completed on time?

Completed within time frame.

3. Were you satisfied with the final results?

9 times out of 10 Yes, and they fixed issues accordingly.

4. Did you implement their recommendations?

On several jobs.

5. Did you encounter any problems?

Sometimes parts take longer to arrive and get released for delivery than we would like.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 4

Cooperation 5

Reliability 4

7. Would you contract with this company again?

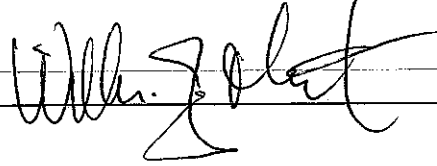
Yes ☒ X

No ☐

Maybe ☐

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Reference checked by:



Date:

10/20/25

REFERENCE

Reference For (Firm/Company): Clay County Utility Authority

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Clay County Utility Authority

First Name, Last Name: Angelia Wilson

PHONE #: 904-213-2447 Email: awilson@clayutility.org

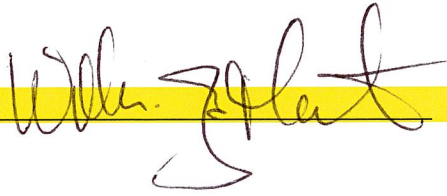
1. Describe the work contracted to firm/company. Inventory Replenishment
2. Was the work completed on time? Yes
3. Were you satisfied with the final results? Yes
4. Did you implement their recommendations? N/A
5. Did you encounter any problems? No
6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>5</u>
Qualifications	<u>5</u>
Final Product	<u>5</u>
Cooperation	<u>5</u>
Reliability	<u>5</u>
7. Would you contract with this company again?

Yes X No Maybe

Hernando County Use Only

Reference checked by:



Date:

12/01/25