

Part I: The "10-Minute Read" (DOGE Best & Final Audit)

1. Fiscal Integrity: Transparency vs. The "Tyler" Shield

The current financial reporting structure for Hernando County is a "High-Noise, Low-Signal" environment.

- **The Documentation Gap:** Documentation requests dating back to **February 27, 2026**, remain outstanding. Departments frequently cite the "Tyler conversion" as an obstacle, but a software transition must not serve as a shield against transparency.
- **The "Black Box":** Approximately **12.8% of transactions** are funneled through **Vendor 453 (Bank of America)**. This codes excavation services alongside office supplies, rendering oversight impossible.
- **The Mandate:** The BOCC must mandate **Level 3 Merchant-Level Detail (MLD)**. Modern banking systems generate this with one click. **We need to see who got the money, not just who processed the check.**

2. Economic Development: Strategic Metrics

While the department is lean (3 staff), it lacks a "measurement loop."

- **Quantifiable Gaps:** There are currently **zero KPIs** regarding job growth or business acquisition.
- **Airport Success:** The airport remains operationally self-sustaining ("in the black") via strategic grant leverage.
- **Innovation Collective:** The **\$423,000** project used federal funds, but the program's current absence from the county suggests a need for stricter vetting of "sponsored" initiatives.

3. Brooksville Main Street (BMS): The Participation Subsidy

There is a documented delta between BMS marketing and merchant reality.

- **Revenue Loss:** Local merchants report a **25% revenue loss** during BMS street events due to logistical suppression.
- **Jurisdictional Drift:** Recent requests for **\$50,000 in fireworks** at Sand Hill Scout Reservation fall outside the December 2022 geofence. **This prove-out of activity beyond the district suggests that formal accreditation is not a crucial prerequisite for their fundraising efficacy.**

- **Recommendation:** Eliminate the **\$55,000 annual subsidy** for overhead. Transition to a "**Zero-Baseline**" model requiring a 1:1 private match for district-specific projects.

4. Natural Resources & Parks: Asset Optimization

- **The Harvester Cost Delta:** Mechanical harvesting costs **\$2,200 per acre** vs. **\$150 per acre** for state contracts.
- **Operational Readiness:** Although the harvester was used on Lake Lindsey this year, it hasn't touched Hunters Lake in two years due to water levels. It was recently pulled from Lake Lindsey for the same reason. It currently carries an **\$80,000 annual burden** for a machine the environment won't let us launch.
- **Camp Self-Sufficiency:** Parks and Rec must adjust fee structures to ensure all county camps are **100% self-supporting**, eliminating General Fund draws.

5. Institutional Compliance: Ordinance 2015-09

A March 2026 inspection confirmed **significant coverage of mature Brazilian pepper** at Bayport, Jenkins Creek, and Linda Pedersen. The county is currently in violation of its own laws (Ordinance No. 2015-09) due to a failure in the "measurement loop."

Part II: The 4-Minute Podium Script (Oral Presentation)

(0:00-0:45) The Data Problem "Commissioners, as an engineer, I look for signal. Right now, our fiscal signal is drowned in noise. 12.8% of our transactions are hidden in a 'Bank of America black box.' We are asking for high-fidelity detail: **We need to see who got the money, not just who processed the check.** Furthermore, we need the administration to clear the logjam; we have data requests dating back to February that are being held up by the 'Tyler conversion.' The system transition shouldn't be a shield against transparency."

(0:45-1:45) Brooksville Main Street "Regarding Brooksville Main Street: The 32-to-1 ROI they claim is a marketing ghost. Our actual brick-and-mortar merchants are reporting a 25% revenue loss during these events. We are currently providing a \$55,000 annual subsidy for an organization that just asked for another \$50,000 for fireworks outside their own district. We recommend moving to a 'Zero-Baseline' model. If a project has value, let them find a 1:1 private match and prove it to the market first."

(1:45-2:45) Asset Liquidation "In Natural Resources, we are carrying 'parasitic' assets. We pay a 2,000% premium—\$2,200 an acre—to harvest weeds mechanically when the State can do it for \$150. We have a harvester that hasn't touched Hunters Lake in two years. It

was used briefly on Lake Lindsey this year, but it's already been pulled back out because the water is too low to launch. We are paying an \$80,000 annual 'readiness' tax for a machine that the environment won't let us use. Liquidate it now. Capture the \$90,000 in market value."

(2:45-3:30) Resource Realignment "Finally, we must manage our 'soft landings.' Our Library reference use is down 15%, yet we are still following a Master Plan built for a different era. Audit that plan before we sink more into brick-and-mortar debt. Conversely, our Veteran Services are starving—90% of their budget is fixed overhead. We should also be adjusting Parks and Rec fees to ensure all camps are 100% self-supporting. Stop building for books that collect dust and start building for our veterans and a self-sustaining parks system."

(3:30-4:00) Closing Call to Action "In summary: Clear the Tyler data logjam, terminate the BMS overhead, liquidate the harvester, and ensure our camps pay for themselves. Let's manage what we measure. Thank you."