

Quote #: Q-917978

Sourcewell Contract #: 102924-SAM

Issued Date: 11-25-2025

Expires 07-17-2026

Order Number: S-1791104

Payment Information:

Payment Method:

Payment Terms: Net 30

Payment Frequency: Direct Annual

Estimated Ship Date: 07-17-2026

Prepared For:

Hernando County, Florida
20 N Main St Rm 365
Brooksville,
Florida
34601

Prepared By:

Sarah Paradis
sarah.paradis@samsara.com

Cost Overview

License Term: 36 Months

Total License Cost over 36 Months	USD \$805,062.24
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Hardware and Accessories	Included
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Shipping and Handling*	USD \$0.00
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Total Sales Tax*	USD \$0.00
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Total Contract Value ¹	\$805,062.24
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First Invoice ¹	\$268,354.08
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Recurring Invoice ²	\$268,354.08
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¹Estimated value, actual invoice amount may change based on product fulfillment date, includes estimated sales tax

²Amount displayed is for products purchased in this order only, includes estimated sales tax

*If shipping is "Pending" - Amount is pending due to size of order; Shipping and Handling subject to change

*Sales tax subject to change: If Sales tax is "Pending" - Final amount will be provided prior to payment

3% fee only applies to US - (CAD, MX, EMEA are exempt)

Product Overview

Licenses	Annual Unit Price	Total Annual Price
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD LIC-VG-PS• QTY: 460	\$195.60	\$89,976.00
License for Forward-Facing Dash Camera LIC-CM1-ENT• QTY: 355	\$323.40	\$114,807.00
License for Basic Powered Asset Tracker LIC-AG-PWR-BASIC• QTY: 117	\$130.08	\$15,219.36
License for Unpowered Asset Tracker LIC-AG-UNPWR• QTY: 111	\$91.56	\$10,163.16
License for Forward-Facing Dash Camera LIC-CM1-ENT• QTY: 93	\$323.40	\$30,076.20
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD LIC-VG-PS• QTY: 11	\$195.60	\$2,151.60
License for Dual-Facing Camera LIC-CM2-ENT• QTY: 10	\$441.36	\$4,413.60
Asset Tag License LIC-AT-TAG• QTY: 10	\$90.06	\$900.60
License for HD Camera Connector (1 camera) LIC-CM-AHD1• QTY: 2	\$323.28	\$646.56
Total Price:		\$268,354.08

Billing Details:**Bill To:**

20 N Main St Rm 365
Brooksville, Florida, 34601

Billing Contact::

Name:
Title:
Billing Email:
Phone Number:

Does your organization require a purchase order (PO) in order to process payment to vendors?

If yes, please provide the PO Number:

If your organization requires invoice submission via an electronic invoice portal, please email any e-invoicing requirements to billingsupport@samsara.com.

Please email any tax documentation to billingsupport@samsara.com.