

The Connected Operations Cloud

Quote #: Q-917978

Issued Date: 11-25-2025 Expires 07-17-2026 Order Number: S-1791104

Payment Information:
Payment Method:
Payment Terms: Net 30
Payment Frequency: Direct Annual
Estimated Ship Date: 07-17-2026

Sourcewell Contract #: 102924-SAM

Prepared For:

34601

Hernando County, Florida 20 N Main St Rm 365 Brooksville, Florida

Prepared By:

Sarah Paradis sarah.paradis@samsara.com

Cost Overview

License Term: 36 Months

Total License Cost over 36 Months USD \$805,062.24

Hardware and Accessories Included

Shipping and Handling* USD \$0.00

Total Sales Tax* USD \$0.00

Total Contract Value¹ \$805,062.24

First Invoice¹ \$268,354.08

Recurring Invoice² \$268,354.08

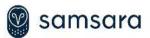
¹Estimated value, actual invoice amount may change based on product fulfilment date, Includes estimated sales tax

²Amount displayed is for products purchased in this order only, Includes estimated sales tax

*If shipping is "Pending" - Amount is pending due to size of order; Shipping and Handling subject to change

"Sales tax subject to change: If Sales tax is "Pending" – Final amount will be provided prior to payment

3% fee only applies to US - (CAD, MX, EMEA are exempt)



Product Overview

Samsara Inc.



Licenses	Annual Unit Price	Total Annual Price
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD LIC-VG-PS• QTY: 460	\$195.60	\$89,976.00
License for Forward-Facing Dash Camera LIC-CM1-ENT• QTY: 355	\$323.40	\$114,807.00
License for Basic Powered Asset Tracker LIC-AG-PWR-BASIC• QTY: 117	\$130.08	\$15,219.36
License for Unpowered Asset Tracker LIC-AG-UNPWR• QTY: 111	\$91.56	\$10,163.16
License for Forward-Facing Dash Camera LIC-CM1-ENT• QTY: 93	\$323.40	\$30,076.20
License for Vehicle Gateways - Public Sector Only, No WiFi, No ELD LIC-VG-PS• QTY: 11	\$195.60	\$2,151.60
License for Dual-Facing Camera LIC-CM2-ENT• QTY: 10	\$441.36	\$4,413.60
Asset Tag License LIC-AT-TAG• QTY: 10	\$90.06	\$900.60
License for HD Camera Connector (1 camera) LIC-CM-AHD1• QTY: 2	\$323.28	\$646.56
Total Price:		\$268,354.08



Billing Details:

Bill To:

20 N Main St Rm 365 Brooksville, Florida, 34601 **Billing Contact::**

Name: Title:

Billing Email: Phone Number:

Does your organization require a purchase order (PO) in order to process payment to vendors?

If yes, please provide the PO Number:

If your organization requires invoice submission via an electronic invoice portal, please email any e-invoicing requirements to billingsupport@samsara.com.

Please email any tax documentation to billingsupport@samsara.com.