



DEPARTMENT OF PURCHASING AND CONTRACTS

15470 FLIGHT PATH DRIVE • BROOKSVILLE, FLORIDA 34604
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DATE: May 12, 2026

TO: Gretchen Bechtel, Contracting Agent II

FROM: Nicholas Babino, Contract and Training Coordinator

SUBJECT: Recommendation for Award Bid No. 26-T01215
Project Name: Invasive Plant Species Removal and Related Services

The attached bid received from Bio-Tech Consulting, LLC for the above referenced project/solicitation is submitted for your review, evaluation, and award recommendation. In accordance with the Hernando County Ordinance No. 93.16, Section 2-105 (6) and Purchasing and Contracts Department Policies and Procedures Manual, Procedure No. 130F, Paragraph 3. (D), Policy140I, Paragraph 2(H), please complete items 2 through 6 and return this award recommendation form with your technical evaluation attached, approved by your department director/manager.

- 1. Total Contract Bid Price is: \$ 35,250.00
2. Reference checks are satisfactory: [X] YES [] NO
3. Recommend award as responsive and responsible bidder [X] YES [] NO
4. Request Next Bidder? [] YES [X] NO
5. Provide a statement that addresses the reason(s) for your recommendation or rejection.

Please see the technical evaluation.

6. Provide the funding information: Fund 1011 Dept 0305 Account 5303401

Recommendation Approved By: [Signature] Date: 5/12/24
Department Director/Manager

Enclosure

TECHNICAL EVALUATION FOR BID AWARD

ITB# 26-T01215

ITB Name Invasive Plant Species Removal and
Related Services

This document has been developed to facilitate your evaluation. Your evaluation should be limited to the attached. **Purchasing will ensure that all documents required by the solicitation are contained for evaluation. This documentation will be included with the bid submitted for evaluation. Bids that are determined non-responsive by the Purchasing Division will not be submitted to you for evaluation.** Please note that you should focus your attention on the areas contained within this document. Your evaluation will be a major consideration as to the responsiveness and/or responsibility of a bidder.

- A. Is the amount of the bid reasonable and realistic for the services to be performed or the item or equipment to be purchased?

Yes

If the bid is considered reasonable/realistic, provide justification for your conclusion.

The bid is the lowest.

If you consider the bid to be unreasonable and/or unrealistic, please explain in detail.

- B. Was an independent County estimate developed prior to soliciting for the procurement?

No

If affirmative, submit this estimate with your evaluation in the same format as the bid schedule and describe the extent the estimate was used in the analysis of the bid.

- C. Do the resources (manpower, equipment, supplies, etc.) proposed by the bidder meet the minimum requirements, if any, established by the solicitation?

Yes

If minimums were not identified in the solicitation, you may request information on proposed resources from the bidder **through Purchasing.**

TECHNICAL EVALUATION FOR BID AWARD

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When specific types and quantities of equipment are required to meet minimum standards, the bidder may address this requirement by providing purchasing with a pro-forma invoice with confirmation from a bank or lending institution to the effect that they are prepared to finance the lease or purchase of equipment necessary to perform the services if the bidder is awarded the contract.

D. Does the bidder have a satisfactory record of performance?

Yes

At a minimum, the bidder's record on previous county contracts must be considered and an attempt must be made to contact all references. The reference form attached is to be used for your documentation of your reference check. If references cannot be contacted, the Department shall contact Purchasing for additional references. Purchasing shall request from the bidder in writing of this fact and inform that the reference must contact the project person within two business days or it will negatively impact the evaluation the bid.

E. Provide your overall recommendation on the Recommendation for Award Form.

Award Bio-Tech Consulting the Contract.

Note: At no time will the user/project person/bid evaluator discuss responsiveness, responsibility or withdrawal from the bidding process with any bidder. Moreover, it is strictly prohibited for any County representative involved in the bidding process to attempt to negotiate bids, influence or otherwise impact the business decisions of a bidder.

REFERENCE

Reference For (Firm/Company): Bio-Tech Consulting

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Alachua County Environmental Protection Department

First Name, Last Name: Ryan Kennelly

PHONE #: 352-727-0432 Email: rkennelly@alachuacounty.us

1. Describe the work contracted to firm/company.

Invasive plant treatment of two natural areas on county preserves.

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Initial treatments were not completed in compliance with the scope of work, but they came back and retreated to a satisfactory level.

4. Did you implement their recommendations? N/A

5. Did you encounter any problems? Just the need to retreat, which was completed.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 5

Cooperation 5

Reliability 4

7. Would you contract with this company again?

Yes X No _____ Maybe _____

Hernando County Use Only
Reference checked by: 

Date: 5/18/20

REFERENCE

Reference For (Firm/Company): Bio-Tech Consulting

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: Alachua County Public Works

First Name, Last Name: Neil Greishaw

PHONE #: 352-548-1263

Email: ngreishaw@alachuacounty.us

1. Describe the work contracted to firm/company.

ROW herbicide control for cogongrass, aquatic vegetation management in basins, and add-ons by request for proposal.

2. Was the work completed on time?

Yes.

3. Were you satisfied with the final results?

Yes.

4. Did you implement their recommendations? Not applicable.

5. Did you encounter any problems? Yes. Last summer a politically sensitive area was over-sprayed in error. Contractor made it right by assisting with turf removal and installation.

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism 5

Qualifications 5

Final Product 4

Cooperation 5

Reliability 5

7. Would you contract with this company again?

Yes _____

No _____

Maybe _____

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Reference checked by: 

Date: 5/18/26

REFERENCE

Reference For (Firm/Company): Bio-Tech Consulting

Company & Person Completing Reference: (Company & First and Last Name of Person Completing this Form):

Company Name: St. Johns County

First Name, Last Name: Ryan Mauch

PHONE #: 904-209-0621 Email: rmauch@sjcfl.us

1. Describe the work contracted to firm/company.

Invasive plant identification and herbicidal treatment within County owned conservation tracts (Regional Offsite Mitigation Areas)

2. Was the work completed on time?

Yes

3. Were you satisfied with the final results?

Yes

4. Did you implement their recommendations?

N/A

5. Did you encounter any problems?

Initially with staff turnover, then was corrected

6. How would you rate the company on a scale of 1 to 5 (low to high) on the following:

Professionalism	<u>4</u>
Qualifications	<u>4</u>
Final Product	<u>3</u>
Cooperation	<u>3</u>
Reliability	<u>3</u>

7. Would you contract with this company again?

Yes Yes No _____ Maybe _____

Hernando County Use Only
Reference checked by: 

Date: 5/10/26