



**HERNANDO COUNTY  
BOARD OF COUNTY COMMISSIONERS**  
15470 FLIGHT PATH DR  
BROOKSVILLE, FL 34604

**PURCHASE ORDER-CHANGE NO. 25000437-2**

PAGE NO. 1

V ar@tylertech.com  
E 53871  
N TYLER TECHNOLOGIES INC  
D 5101 TENNYSON PARKWAY  
O PLANO TX 75024  
R

**Copy**  
BOARD OF COUNTY COMMISSIONERS  
15470 FLIGHT PATH DR.  
BROOKSVILLE FL 34604

ORDER DATE: 12/26/24	BUYER: TTHOMPSON	REQ. NO.: RQ250519	REQ. DATE: 09/30/25
TERMS: NET 30 DAYS	F.O.B.: DESTINATION	DESC.: PIGGYBACK SOURCEWELL CONT	
ITEM# QUANTITY UOM	DESCRIPTION	UNIT PRICE	EXTENSION

This Purchase is a Piggy-Back off Agency Named: Sourcewell, in accordance with its Contract No.090320-TTI, Hernando County File No. 25-P0191C, BOCC Use Approved on: 12/3/2024, Doc ID No. 14900. The Contract Terms and Conditions apply, and the Purchase Order terms and conditions do not apply to this purchase. This Contract will expire on: 12/2/2029. The County Contact Person is: Carla Rossiter-Smith, Phone Number: (352) 540-6544

The Contractor Contact is: Becky Terry, PMP, Phone Number: (972) 713-3700 Email: Becky.Terry@TylerTech.com

3/3/2025 Change Order No 1 - MP  
Contract 25-P0191C  
CO#1 is requested to decrease amount on line 1, increase amount on line 2, and add lines 3-9. Lines can not exceed \$999,999.99.  
See below for amount per line and description to change/add to each line.

1 Year 1 SaaS 819,258.00	-5,480,062.00
2 Year 2 Saas 819,258.00	+675,708.00
3 Year 3 Saas 819,258.00	

ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$
				<b>TOTAL \$</b>

\*\*SEE TERMS AND CONDITIONS ON REVERSE SIDE\*\*

**APPROVED BY:**

CHIEF PROCUREMENT OFFICER

*Carla Rossiter-Smith*

## HERNANDO COUNTY PURCHASE ORDER TERMS AND CONDITIONS

### **GENERAL**

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<b>Coverage</b>	<b>Minimum Amounts and Limits</b>
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ITEM#	QUANTITY	UOM	DESCRIPTION		
4	Year 4	Saas	819,258.00		
5	Year 5	Saas	819,258.00		
6	Implementation Services		999,999.99		
7	Implementation Services		999,999.99		
8	Implementation Services		203,030.02		
9	Travel		143,550.00		
	1051-5606801	Lines 1 to 9	110270		
	.				
	12/18/2025 Change Order No 2 - MP				
	Contract #: 25-P0191C				
	CO #2 is to increase Purchase Order to add Open				
	Finance and Pattern Stream.				
	Board approved 12/16/25 #16627				
	Add Line 10 \$110,260.00; New Line Total \$110,260.00				
	Old PO Total \$6,442,870.00 New PO Total \$6,553,130.00				
	Dept 01051 Account 5606801 Line #3 \$110,260.00				
	1051-5606801 10 110260.00				
02	819258.00	EA	YEAR 2 SAAS	1.0000	819,258.00
03	819258.00	EA	YEAR 3 SAAS	1.0000	819,258.00

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				<b>TOTAL \$</b>

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**APPROVED BY:**

*Carl Rausch*  
CHIEF PROCUREMENT OFFICER

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PIGgyBACK  
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04	819258.00	EA	YEAR 4 SAAS
05	819258.00	EA	YEAR 5 SAAS
06	999999.99	EA	IMPLEMENTATION SERVICES
07	999999.99	EA	IMPLEMENTATION SERVICES
08	203030.02	EA	IMPLEMENTATION SERVICES
09	143550.00	EA	TRAVEL
10	110260.00	JOB	ADD OPEN FINANCE AND PATTERN STREAM.

ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$	5,733,872.00
				<b>TOTAL</b>	<b>\$ 5,733,872.00</b>
02	01051	5606801	819,258.00	110270	
03	01051	5606801	819,258.00	110270	
04	01051	5606801	819,258.00	110270	
05	01051	5606801	819,258.00	110270	
06	01051	5606801	999,999.99	110270	
07	01051	5606801	999,999.99	110270	
08	01051	5606801	203,030.02	110270	
09	01051	5606801	143,550.00	110270	
10	01051	5606801	110,260.00	110270	

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**APPROVED BY:**

Chief Procurement Officer

*Carl R. Rosenthal*

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Board approved 12/16/25 #16627

Add Line 10 \$110,260.00; New Line Total \$110,260.00  
Old PO Total \$6,442,870.00 New PO Total \$6,553,130.00

Dept 01051 Account 5606801 Line #3 \$110,260.00

1051-5606801 10 110260.00

10 .00 JOB ADD OPEN FINANCE AND PATTERN STREAM. .0000 .00

ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$	.00
				<b>TOTAL</b>	<b>\$ .00</b>

10 01051 5606801 .00

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*Carl R. Smith, Jr.*

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<b><u>Coverage</u></b>	<b><u>Minimum Amounts and Limits</u></b>
(a) Worker's Compensation Employer's Liability	Statutory requirements at location of work \$ 100,000 each accident \$ 100,000 by employee \$ 500,000 policy limit
(b) Commercial General Liability (Additional Insured & Waiver Of Subrogation)	\$ 2,000,000 General Aggregate \$ 2,000,000 Products-Comp. Ops Agg. \$ 1,000,000 Each Occurrence \$ 5,000 Medical Expense
(c) Automobile Liability Option of Split Limits: (1.) Bodily Injury	\$ 1,000,000 Combined Single Limit (owned, hired and non-owned) \$ 1,000,000 Per Person or \$1,000,000 Per Accident

# Hernando County Board of County Commissioners

## Change Order Request

Add Line(s)	Cancel Outstanding Balance	<input checked="" type="checkbox"/>	Increase/Decrease Funds
Delete Line(s)	Change Project Number	<input type="checkbox"/>	Increase/Decrease Blanket
Cancel Purchase Order	Change Account Number	<input type="checkbox"/>	Increase/Decrease Quantity

**Today's Date:** 12-18-2025

**PO/Contract #:** 25000437

**Change Order Number:** 2

**Requisition Number:** RQ250519

**Vendor's Name on PO:** TYLER TECHNOLOGIES INC

**Department/Employee:** AMELIA GEBALA

**Instructions:** In the explanation, details of the request must be provided. All requests must include account number, line item number, project number, new purchase order total. Include details as if entering a new requisition. If change request is due to new agreements, quotes, projects, etc. necessary documents must be attached.

### **Explanation:**

Justification: Contract #:25-P0191C

CO #2 is to increase Purchase Order to add Open Finance and Pattern Stream.

Board approved 12/16/25 #16627

Add Line 10 \$110,260.00; New Line Total \$110,260.00

Old PO Total \$6,442,870.00 New PO Total \$6,553,130.00

Dept 01051 Account 5606801 Line #3 \$110,260.00

1051-5606801 10 110260.00

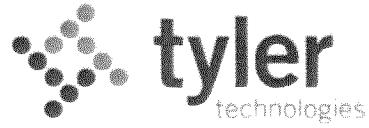
**Department Approval:** TONI BRADY **Date:** 12-02-2025

**Chief Procurement Officer:** FRAN HALLET **Date:** 12-18-2025

**BOCC Approval Date:** \_\_\_\_\_

(BOCC Required per Purchasing 080E)

Revised May, 2012



**Exhibit 1**  
**Amendment Investment Summary**

The following Amendment Investment Summary details the additional software, products, and services to be delivered by us to you under the terms of the Agreement. This Amendment Investment Summary is effective as of the Effective Date, despite any expiration date in the Investment Summary that may have lapsed as of the Effective Date.

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Exhibit 1

Quoted By: Phil Sharp  
Quote Expiration: 11/21/25  
Quote Name: Hernando County - EERP - Open  
Finance & PatternStream  
Quote Description: Hernando County, FL - EERP -  
Open Finance & PatternStream  
Saas Term 1.00

**Sales Quotation For:**  
HERNANDO COUNTY, FL  
ACCOUNTS PAYABLE  
20 N MAIN ST RM 230  
BROOKSVILLE FL 34601-2817

**Shipping Address:**  
Hernando County  
County Government Center  
20 N. Main Street  
Brooksville FL 34601

**Tyler SaaS and Related Services**

Description	Qty	Imp. Hours	Annual Fee
<b>Data Insights</b>			
Open Finance	1	0	\$ 50,000.00
<i>Sub-Total:</i>			\$ 50,000.00
<i>Less Discount:</i>			\$ 12,500.00
	<b>TOTAL</b>	0	<b>\$ 37,500.00</b>

**Professional Services**

Description	Quantity	Unit Price	Ext Discount	Extended Price	Maintenance
Install Fee - Open Finance	1	\$ 7,000.00	\$ 0.00	\$ 7,000.00	\$ 0.00
Conversions – See Detailed Breakdown Below				\$ 23,700.00	\$ 0.00
	<b>TOTAL</b>			<b>\$ 30,700.00</b>	<b>\$ 0.00</b>

2025-534800-F6C6M7

CONFIDENTIAL

Page 1

**3rd Party Hardware, Software and Services**

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Maint/SaaS Discount	Total Maint/SaaS
Pattern Stream Automated Document System - Implementation	96	\$ 185.00	\$ 0.00	\$ 17,760.00	\$ 0.00	\$ 0.00	\$ 0.00
Pattern Stream Automated Document System - SaaS	1	\$ 0.00	\$ 0.00	\$ 0.00	\$ 32,400.00	\$ 8,100.00	\$ 24,300.00
				<b>\$ 17,760.00</b>			<b>\$ 24,300.00</b>
<b>Summary</b>				<b>One Time Fees</b>		<b>Recurring Fees</b>	
Total Tyler License Fees				\$ 0.00		\$ 0.00	
Total SaaS				\$ 0.00		\$ 37,500.00	
Total Tyler Services				\$ 30,700.00		\$ 0.00	
Total Third-Party Hardware, Software, Services				\$ 17,760.00		\$ 24,300.00	
<b>Summary Total</b>				<b>\$ 48,460.00</b>		<b>\$ 61,800.00</b>	
<b>Contract Total</b>				<b>\$ 110,260.00</b>			

Client's purchase of the items listed above is subject to the Comments below

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ P.O.#: \_\_\_\_\_

*All Primary values quoted in US Dollars*

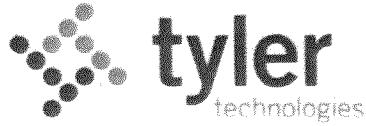
**Detailed Breakdown of Conversions (Included in Summary Total)**

Description	Qty	Unit Price	Unit Discount	Extended Price
<b>Content Management</b>				
Content Manager Enterprise - 3rd Party Content 1-3 Document Level 1	1	\$ 3,500.00	\$ 0.00	\$ 3,500.00

					Exhibit 1
<b>Content Manager Core</b>					
Content Manager Core - Human Resources Management	1	\$ 18,800.00	\$ 0.00	\$ 18,800.00	
<b>Payroll</b>					
PR Payroll - State Retirement Tables	1	\$ 1,400.00	\$ 0.00	\$ 1,400.00	
	<b>TOTAL</b>			<b>\$ 23,700.00</b>	

**Tyler Annual Discount Detail (Excludes Optional Products)**

Description	Annual Fee	Annual Fee	
		Discount	Annual Fee Net
<b>Data Insights</b>			
Open Finance	\$ 50,000.00	\$ 12,500.00	\$ 37,500.00
	<b>TOTAL</b>	<b>\$ 50,000.00</b>	<b>\$ 12,500.00</b>
			<b>\$ 37,500.00</b>



## AMENDMENT

This amendment ("Amendment") is effective as of the date of signature of the last party to sign as indicated below ("Amendment Effective Date"), by and between Tyler Technologies, Inc. with offices at One Tyler Drive, Yarmouth, Maine 04096 ("Tyler") and Hernando County, with offices at County Government Center, 20 N. Main Street, Brooksville, Florida 34601 ("Client").

WHEREAS, Tyler and the Client are parties to an agreement dated December 3, 2024 ("Agreement"); and

WHEREAS, Tyler and Client desire to amend the terms of the Agreement as provided herein.

NOW THEREFORE, in consideration of the mutual promises hereinafter contained, Tyler and the Client agree as follows:

1. The following unused third-party services are hereby removed from the Agreement:
  - a. Koa Hills – Data Conversion Assistance – Finance, at a contract price of \$47,562
  - b. Koa Hills - Data Conversion Assistance – HCM, at a contract price of \$51,625
2. The items set forth in the Amendment Investment Summary attached as Exhibit 1 to this Amendment are hereby added to the Agreement as of the first day of the first month following the Amendment Effective Date and, notwithstanding anything to the contrary in Exhibit 1, ending coterminous with the SaaS Term as defined in the Agreement. Payment of fees and costs for such items shall conform to the following terms:
  - a. SaaS: The annual SaaS fees payable under the Agreement shall be increased in the amount of \$37,500, for the Tyler Software added herein. The first year's annual SaaS Fees shall be invoiced on the first day of the first month following the Amendment Effective Date, prorated for the time period commencing on such date and ending concurrently with the Client's annual SaaS Term under the Agreement. Subsequent SaaS Fees shall be invoiced in accordance with the terms of the Agreement.
  - b. Conversions: Fixed-fee conversions are invoiced 50% upon initial delivery of the converted Data, by conversion option, and 50% upon Client acceptance to load the converted Data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, we will bill you the actual services delivered on a time and materials basis.
  - c. Hardware: Hardware costs are invoiced upon delivery.
  - d. Hardware Maintenance: The first year maintenance fee for hardware is invoiced upon delivery of the hardware. Subsequent annual maintenance fees for hardware are invoiced annually, in advance, at then-current rates, upon each anniversary thereof.
  - e. Data & Insights Implementation Services: Fees for Data & Insights Implementation services as set forth in the Amendment Investment Summary, along with applicable expenses, will be invoiced upon complete delivery of the service if fixed fee, or as services are delivered if priced hourly or daily.
3. Pattern Stream Terms of Service are hereby added to the Agreement: Your use of Pattern Stream software and services is subject to the terms found here: <https://www.tylertech.com/terms/finite-matters-ltd-consolidated-terms>. By signing a Tyler Agreement or Order Form, or accessing, installing, or using Pattern Stream software or services, you agree that you have read, understood, and agree to such terms.

4. This Amendment shall be governed by and construed in accordance with the terms and conditions of the Agreement.
5. Except as expressly indicated in this Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the dates set forth below.

Tyler Technologies, Inc.

By: Erik Graney

Name: Erik Graney

Title: Senior Corporate Attorney

Date: 10/10/25

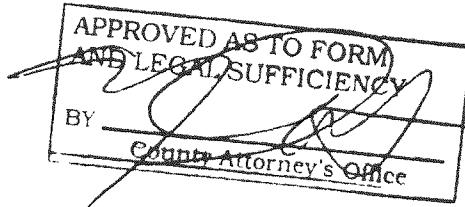
Hernando County, FL

By: Jerry Campbell

Name: Jerry Campbell

Title: Chairman

Date: 12/16/2025





## Board of County Commissioners

### AGENDA ITEM

Meeting: 12/16/2025  
Department: Procurement Department  
Prepared By: Fran Hallet  
Initiator: Carla Rossiter-Smith  
DOC ID: 16627  
Legal Request Number: 25-002-2  
Bid/Contract Number:

#### **TITLE**

Contract Amendment and Change Order No. 2 to Purchase Order With Tyler Technologies, Inc., for Public Sector and Education Administration Software Solutions With Related Services for Enterprise Resource Planning Software and Enterprise Permitting and Licensing Software and Related Services for Various County Departments and Entities (Contract No. 25-P0191C; Amount: \$110,260.00)

#### **BRIEF OVERVIEW**

On December 3, 2024, the BOCC approved award of Contract No. 25-P0191C to Tyler Technologies, Inc., for the Tyler Technologies Enterprise Resource Planning (ERP) and Enterprise Permitting & Licensing (EPL) software and related services for \$6,299,320.00 with a \$143,550.00 allowance for travel.

The purchase order was originally issued for \$6,442,870.00. Change order No. 2 in the amount of \$110,260.00, would increase the purchase order to \$6,553,130.00.

##### Annual / Recurring Fees:

- SaaS annual fee: \$37,500.00
- Third party Hardware, Software & Services: \$24,300.00

Total Annual / Recurring Costs: \$61,800.00

##### One Time Fees:

- Tyler Services: \$30,700.00
- Third party Hardware, Software & Services: \$17,760.00

Total One Time Fees: \$48,460.00

The contract amendment incorporates the services/fees detailed in Change Order No. 2.

Change Order No. 1 was a no-cost administrative change to move funds to multiple lines due to Finance Plus system limits per line of \$999,999.99. Change Order No. 1 was approved by the Chief Procurement Officer on March 3, 2025, for an administrative change.

Hernando County Office of Management and Budget Department has requested an increase for Purchase Order No. 25000437 for additional services including Open Finance and Pattern Stream.

#### **FINANCIAL IMPACT**

Funding is available in the following:

##### Expense:

**Fund: 0011 - General Fund, Department: 01051 - BOCC, Account: 5606801 - Capitalized**

**Software**

CIP Project: 110270 Comprehensive ERP Software

**LEGAL NOTE**

The Board has the authority to act on this item pursuant to Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

**RECOMMENDATION**

It is recommended the Board approve Change Order No. 2 in the amount of \$110,260 to Tyler Technologies, Inc., for Purchase Order No. 25000437, bringing the total purchase order amount to \$6,553,130.00.

It is further recommended the Board approve and authorize the Chairman's signature on the attached amendment to Contract No. 25-P0191C increasing the original contract value by \$110,260.00, for a new total Contract amount of \$6,553,130.00.

**REVIEW PROCESS**

Carla Rossiter-Smith	Approved	12/03/2025 3:10 PM
Erin Dohren	Approved	12/07/2025 5:02 PM
Pamela Hare	Approved	12/08/2025 11:35 AM
Melissa Tartaglia	Approved	12/08/2025 4:16 PM
Heidi Prouse	Approved	12/08/2025 4:23 PM
Jeffrey Rogers	Approved	12/09/2025 10:23 PM
Toni Brady	Approved	12/10/2025 10:16 AM
Colleen Conko	Approved	12/10/2025 10:42 AM



## PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE \* BROOKSVILLE, FLORIDA 34604  
P 352.754.4020 \* F 352.754.4199 \* W [www.HernandoCounty.us](http://www.HernandoCounty.us)

December 16, 2025

### MEMORANDUM

TO: Financial Services, Hernando County Clerk of Circuit Court & Comptroller  
FROM: Carla Rossiter-Smith, MSM PMP, Chief Procurement Officer  
SUBJECT: BOCC Agenda Item Approval

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Please accept this memorandum as notification of the Board of County Commissioners' approval of the Agenda Items list below at the **12/16/2025** BOCC meeting.

Further evidence of the approval of these items can be found in any relevant executed agreements with the BOCC Chairman's signature on the date of approval, as appropriate and as supplied in relevant requisitions. The BOCC meeting details for the aforementioned date provides additional evidence of approval.

This memorandum is to be used interchangeably with the BOCC Agenda Item stamped with BOCC adopted as proof of BOCC approval required in the County approval process for requisition, budget resolution or grant related items.

Approved Items:

### **PROCUREMENT ITEMS**

1. **16768** Award of Term Contract to Ferguson Enterprises, LLC, d/b/a Ferguson Waterworks for Purchase of Meter Boxes as Needed for Utilities Department (Contract No. 25-T01149/JS; Amount: \$313,935.00)
2. **16744** Award of Term Contract to Triple Crown C Lawn Jockey's, LLC, for Mowing Services for Hernando Beach and Weeki Wachee (Contract No. 25-T01093/JG; Amount: \$423,000.00)
3. **16711** Change Order No. 2 to Purchase Order With Hartman Civil Construction Co., Inc., for Ayers Road Stormwater Management Facility Repair and Quality Drive Pond Southeast Flume Restoration Projects for Department of Public Works (Contract No. 25-C01032; Change Order Amount: \$153,030.00)

4. **16627** Contract Amendment and Change Order No. 2 to Purchase Order With Tyler Technologies, Inc., for Public Sector and Education Administration Software Solutions With Related Services for Enterprise Resource Planning Software and Enterprise Permitting and Licensing Software and Related Services for Various County Departments and Entities (Contract No. 25-P0191C; Amount: \$110,260.00)
5. **16548** Service Agreement With Full Stack Payments, LLC, d/b/a Full Stack Payments Enterprise; and Merchant Application and Agreement With Netevia for Government Payment Processing Services and Associated Resolutions
6. **16748** Utilization of Jacksonville Transportation Authority Contract With Gillig, LLC, for Purchase and Replacement of Mass Transit Bus for Transit Department (Contract No. 25-P0234A; Amount: \$718,184.00)
7. **16779** Utilization of Sourcewell Contract With BOXX Modular, Inc., for Relocatable Building or Storage With Related Accessories, Services and for Waterways Department Office Trailer (Amount: \$84,084.00)
8. **16535** Utilization of Sourcewell Contract With Samsara, Inc., for Fleet Management Technologies With Related Software Solutions for Fleet Department (Amount: \$805,062.24)

