



**HERNANDO COUNTY
BOARD OF COUNTY COMMISSIONERS**
15470 FLIGHT PATH DR
BROOKSVILLE, FL 34604

PURCHASE ORDER-CHANGE NO. 25000437-2

PAGE NO. 1

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ar@tylertech.com

53871

TYLER TECHNOLOGIES INC

5101 TENNYSON PARKWAY

PLANO TX 75024

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BOARD OF COUNTY COMMISSIONERS

15470 FLIGHT PATH DR.

BROOKSVILLE FL 34604

ORDER DATE: 12/26/24			BUYER: TTHOMPSON			REQ. NO.: RQ250519		REQ. DATE: 09/30/25													
TERMS: NET 30 DAYS			F.O.B.: DESTINATION			DESC.: PIGGYBACK SOURCEWELL CONT															
ITEM#	QUANTITY	UOM	DESCRIPTION				UNIT PRICE		EXTENSION												
<p>This Purchase is a Piggy-Back off Agency Named: Sourcewell, in accordance with its Contract No.090320-TTI, Hernando County File No. 25-P0191C, BOCC Use Approved on: 12/3/2024, Doc ID No. 14900. The Contract Terms and Conditions apply, and the Purchase Order terms and conditions do not apply to this purchase. This Contract will expire on: 12/2/2029. The County Contact Person is: Carla Rossiter-Smith, Phone Number: (352) 540-6544</p> <p>The Contractor Contact is: Becky Terry, PMP, Phone Number: (972) 713-3700 Email: Becky.Terry@TylerTech.com</p> <p>3/3/2025 Change Order No 1 - MP Contract 25-P0191C CO#1 is requested to decrease amount on line 1, increase amount on line 2, and add lines 3-9. Lines can not exceed \$999,999.99. See below for amount per line and description to change/add to each line.</p> <table><tr><td>1</td><td>Year 1 SaaS</td><td>819,258.00</td><td>-5,480,062.00</td></tr><tr><td>2</td><td>Year 2 Saas</td><td>819,258.00</td><td>+675,708.00</td></tr><tr><td>3</td><td>Year 3 Saas</td><td>819,258.00</td><td></td></tr></table>										1	Year 1 SaaS	819,258.00	-5,480,062.00	2	Year 2 Saas	819,258.00	+675,708.00	3	Year 3 Saas	819,258.00	
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2	Year 2 Saas	819,258.00	+675,708.00																		
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ITEM#	ACCOUNT	AMOUNT	PROJECT CODE	PAGE TOTAL \$
				TOTAL \$

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Carla Rossiter-Smith

SEE TERMS AND CONDITIONS ON REVERSE SIDE

APPROVED BY:

CHIEF PROCUREMENT OFFICER

HERNANDO COUNTY PURCHASE ORDER TERMS AND CONDITIONS

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TERMS: NET 30 DAYS			F.O.B.: DESTINATION		DESC.: PIGGYBACK SOURCEWELL CONT	
ITEM#	QUANTITY	UOM	DESCRIPTION			EXTENSION
			4 Year 4 Saas 819,258.00			
			5 Year 5 Saas 819,258.00			
			6 Implementation Services 999,999.99			
			7 Implementation Services 999,999.99			
			8 Implementation Services 203,030.02			
			9 Travel 143,550.00			
			1051-5606801 Lines 1 to 9 110270			
			.			
			12/18/2025 Change Order No 2 - MP			
			Contract #:25-P0191C			
			CO #2 is to increase Purchase Order to add Open			
			Finance and Pattern Stream.			
			Board approved 12/16/25 #16627			
			Add Line 10 \$110,260.00; New Line Total \$110,260.00			
			Old PO Total \$6,442,870.00 New PO Total \$6,553,130.00			
			Dept 01051 Account 5606801 Line #3 \$110,260.00			
			1051-5606801 10 110260.00			
02	819258.00	EA	YEAR 2 SAAS	1.0000		819,258.00
03	819258.00	EA	YEAR 3 SAAS	1.0000		819,258.00

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				TOTAL \$

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Carl Rouse - Jnt

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05	819258.00	EA	YEAR 5 SAAS			819,258.00
06	999999.99	EA	IMPLEMENTATION SERVICES			999,999.99
07	999999.99	EA	IMPLEMENTATION SERVICES			999,999.99
08	203030.02	EA	IMPLEMENTATION SERVICES			203,030.02
09	143550.00	EA	TRAVEL			143,550.00
10	110260.00	JOB	ADD OPEN FINANCE AND PATTERN STREAM.			110,260.00

ITEM#	ACCOUNT		AMOUNT	PROJECT CODE	PAGE TOTAL \$	5,733,872.00
					TOTAL \$	5,733,872.00
02	01051	5606801	819,258.00	110270	<div>print copy</div> <div>0121-11</div>	
03	01051	5606801	819,258.00	110270		
04	01051	5606801	819,258.00	110270		
05	01051	5606801	819,258.00	110270		
06	01051	5606801	999,999.99	110270		
07	01051	5606801	999,999.99	110270		
08	01051	5606801	203,030.02	110270		
09	01051	5606801	143,550.00	110270		
10	01051	5606801	110,260.00			

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10	.00		JOB ADD OPEN FINANCE AND PATTERN STREAM.			.0000	.00	
ITEM#	ACCOUNT		AMOUNT	PROJECT CODE	PAGE TOTAL \$.00	
10	01051	5606801	.00		TOTAL \$.00	

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VENDOR/CONTRACTOR represents and warrants that VENDOR/CONTRACTOR is in compliance with all applicable federal, state and local laws, including, but not limited to, the laws related to the requirement of an employer to verify an employee's eligibility to work in the United States. VENDOR/CONTRACTOR is encouraged (but not required) to incorporate the IMAGE best practices into its business and, when practicable, incorporate verification requirements into its agreements with subcontractors. The IMAGE Best Practices can be found on the COUNTY'S website at www.hernandocounty.us/pur/.

INSURANCE

The Contractor shall maintain in effect at all times during the performance of the services insurance coverage according to the Contract between Contractor and COUNTY. All waiver of subrogation provisions of the Contract apply. In the absence of a current Contract, the Contractor shall, at its sole expense, maintain in effect at all times during the performance of the services insurance coverage with limits not less than those set forth below (unless the County agrees in writing to lower limits) and with insurers and under forms of policies satisfactory to COUNTY; Contractor shall endorse Hernando County as an additional insured on the commercial general liability (additional insured shall read "Hernando County Board of County Commissioners"); Contractor waives subrogation as to the General Liability policy unless a policy condition prohibits pre-loss waiver of subrogation, in which case Contractor shall request of the insurer that the policy be endorsed with a Waiver of Transfer of Rights of Recovery Against Others unless such policy prohibits such an endorsement or voids coverage should VENDOR/CONTRACTOR enter into such an agreement on a pre-loss basis.

<u>Coverage</u>	<u>Minimum Amounts and Limits</u>
(a) Worker's Compensation Employer's Liability	Statutory requirements at location of work \$ 100,000 each accident \$ 100,000 by employee \$ 500,000 policy limit
(b) Commercial General Liability (Additional Insured & Waiver Of Subrogation)	\$ 2,000,000 General Aggregate \$ 2,000,000 Products-Comp. Ops Agg. \$ 1,000,000 Each Occurrence \$ 5,000 Medical Expense
(c) Automobile Liability Option of Split Limits: (1.) Bodily Injury	\$ 1,000,000 Combined Single Limit (owned, hired and non-owned) \$ 1,000,000 Per Person or \$1,000,000 Per Accident

Hernando County Board of County Commissioners

Change Order Request

<u> </u> Add Line(s)	<u> </u> Cancel Outstanding Balance	<u> </u> X	<u> </u> Increase/Decrease Funds
<u> </u> Delete Line(s)	<u> </u> Change Project Number	<u> </u>	<u> </u> Increase/Decrease Blanket
<u> </u> Cancel Purchase Order	<u> </u> Change Account Number	<u> </u>	<u> </u> Increase/Decrease Quantity

Today's Date: 12-18-2025

PO/Contract #: 25000437

Change Order Number: 2

Requisition Number: RQ250519

Vendor's Name on PO: TYLER TECHNOLOGIES INC

Department/Employee: AMELIA GEBALA

Instructions: In the explanation, details of the request must be provided. All requests must include account number, line item number, project number, new purchase order total. Include details as if entering a new requisition. If change request is due to new agreements, quotes, projects, etc. necessary documents must be attached.

Explanation:

Justification: Contract #:25-P0191C

CO #2 is to increase Purchase Order to add Open Finance and Pattern Stream.

Board approved 12/16/25 #16627

Add Line 10 \$110,260.00; New Line Total \$110,260.00

Old PO Total \$6,442,870.00 New PO Total \$6,553,130.00

Dept 01051 Account 5606801 Line #3 \$110,260.00

1051-5606801 10 110260.00

Department Approval: TONI BRADY

Date: 12-02-2025

Chief Procurement Officer: FRAN HALLET

Date: 12-18-2025

BOCC Approval Date:

(BOCC Required per Purchasing 080E)

Revised May, 2012

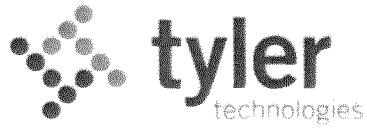


Exhibit 1
Amendment Investment Summary

The following Amendment Investment Summary details the additional software, products, and services to be delivered by us to you under the terms of the Agreement. This Amendment Investment Summary is effective as of the Effective Date, despite any expiration date in the Investment Summary that may have lapsed as of the Effective Date.

REMAINDER OF PAGE INTENTIONALLY LEFT BLANK



Quoted By: Phil Sharp
 Quote Expiration: 11/21/25
 Quote Name: Hernando County - EERP - Open Finance & PatternStream
 Quote Description: Hernando County, FL - EERP - Open Finance & PatternStream
 SaaS Term: 1.00

Sales Quotation For:
 HERNANDO COUNTY, FL
 ACCOUNTS PAYABLE
 20 N MAIN ST RM 230
 BROOKSVILLE FL 34601-2817

Shipping Address:
 Hernando County
 County Government Center
 20 N. Main Street
 Brooksville FL 34601

Tyler SaaS and Related Services

Description	Qty	Imp. Hours	Annual Fee
Data Insights			
Open Finance	1	0	\$ 50,000.00
Sub-Total:			\$ 50,000.00
Less Discount:			\$ 12,500.00
TOTAL			\$ 37,500.00

Professional Services

Description	Quantity	Unit Price	Ext Discount	Extended Price	Maintenance
Install Fee - Open Finance	1	\$ 7,000.00	\$ 0.00	\$ 7,000.00	\$ 0.00
Conversions – See Detailed Breakdown Below				\$ 23,700.00	\$ 0.00
TOTAL				\$ 30,700.00	\$ 0.00

3rd Party Hardware, Software and Services

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Maint/SaaS Discount	Total Maint/SaaS
Pattern Stream Automated Document System - Implementation	96	\$ 185.00	\$ 0.00	\$ 17,760.00	\$ 0.00	\$ 0.00	\$ 0.00
Pattern Stream Automated Document System - SaaS	1	\$ 0.00	\$ 0.00	\$ 0.00	\$ 32,400.00	\$ 8,100.00	\$ 24,300.00
TOTAL				\$ 17,760.00			\$ 24,300.00

Summary**One Time Fees****Recurring Fees**

Total Tyler License Fees

\$ 0.00

\$ 0.00

Total SaaS

\$ 0.00

\$ 37,500.00

Total Tyler Services

\$ 30,700.00

\$ 0.00

Total Third-Party Hardware, Software, Services

\$ 17,760.00

\$ 24,300.00

Summary Total**\$ 48,460.00****\$ 61,800.00****Contract Total****\$ 110,260.00**

Client's purchase of the items listed above is subject to the Comments below

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held

For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____

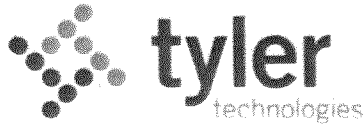
Print Name: _____ P.O.#: _____

*All Primary values quoted in US Dollars***Detailed Breakdown of Conversions (Included in Summary Total)**

Description	Qty	Unit Price	Unit Discount	Extended Price
Content Management				
Content Manager Enterprise - 3rd Party Content 1-3 Document Level 1	1	\$ 3,500.00	\$ 0.00	\$ 3,500.00

Content Manager Core				Exhibit 1
Content Manager Core - Human Resources Management	1	\$ 18,800.00	\$ 0.00	\$ 18,800.00
Payroll				
PR Payroll - State Retirement Tables	1	\$ 1,400.00	\$ 0.00	\$ 1,400.00
TOTAL				\$ 23,700.00

Tyler Annual Discount Detail (Excludes Optional Products)			
Description	Annual Fee	Annual Fee Discount	Annual Fee Net
Data Insights			
Open Finance	\$ 50,000.00	\$ 12,500.00	\$ 37,500.00
TOTAL	\$ 50,000.00	\$ 12,500.00	\$ 37,500.00



AMENDMENT

This amendment ("Amendment") is effective as of the date of signature of the last party to sign as indicated below ("Amendment Effective Date"), by and between Tyler Technologies, Inc. with offices at One Tyler Drive, Yarmouth, Maine 04096 ("Tyler") and Hernando County, with offices at County Government Center, 20 N. Main Street, Brooksville, Florida 34601 ("Client").

WHEREAS, Tyler and the Client are parties to an agreement dated December 3, 2024 ("Agreement"); and

WHEREAS, Tyler and Client desire to amend the terms of the Agreement as provided herein.

NOW THEREFORE, in consideration of the mutual promises hereinafter contained, Tyler and the Client agree as follows:

1. The following unused third-party services are hereby removed from the Agreement:
 - a. Koa Hills – Data Conversion Assistance – Finance, at a contract price of \$47,562
 - b. Koa Hills - Data Conversion Assistance – HCM, at a contract price of \$51,625
2. The items set forth in the Amendment Investment Summary attached as Exhibit 1 to this Amendment are hereby added to the Agreement as of the first day of the first month following the Amendment Effective Date and, notwithstanding anything to the contrary in Exhibit 1, ending coterminous with the SaaS Term as defined in the Agreement. Payment of fees and costs for such items shall conform to the following terms:
 - a. SaaS: The annual SaaS fees payable under the Agreement shall be increased in the amount of \$37,500, for the Tyler Software added herein. The first year's annual SaaS Fees shall be invoiced on the first day of the first month following the Amendment Effective Date, prorated for the time period commencing on such date and ending concurrently with the Client's annual SaaS Term under the Agreement. Subsequent SaaS Fees shall be invoiced in accordance with the terms of the Agreement.
 - b. Conversions: Fixed-fee conversions are invoiced 50% upon initial delivery of the converted Data, by conversion option, and 50% upon Client acceptance to load the converted Data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, we will bill you the actual services delivered on a time and materials basis.
 - c. Hardware: Hardware costs are invoiced upon delivery.
 - d. Hardware Maintenance: The first year maintenance fee for hardware is invoiced upon delivery of the hardware. Subsequent annual maintenance fees for hardware are invoiced annually, in advance, at then-current rates, upon each anniversary thereof.
 - e. Data & Insights Implementation Services: Fees for Data & Insights Implementation services as set forth in the Amendment Investment Summary, along with applicable expenses, will be invoiced upon complete delivery of the service if fixed fee, or as services are delivered if priced hourly or daily.
3. Pattern Stream Terms of Service are hereby added to the Agreement: Your use of Pattern Stream software and services is subject to the terms found here: <https://www.tylertech.com/terms/finite-matters-ltd-consolidated-terms>. By signing a Tyler Agreement or Order Form, or accessing, installing, or using Pattern Stream software or services, you agree that you have read, understood, and agree to such terms.

4. This Amendment shall be governed by and construed in accordance with the terms and conditions of the Agreement.
5. Except as expressly indicated in this Amendment, all other terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the dates set forth below.

Tyler Technologies, Inc.

By: Erik Graney

Name: Erik Graney

Title: Senior Corporate Attorney

Date: 10/10/25

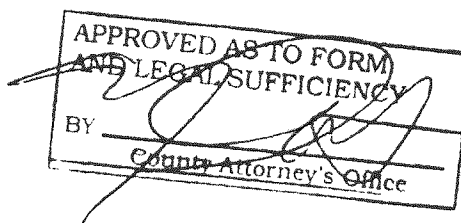
Hernando County, FL

By: Jerry Campbell

Name: Jerry Campbell

Title: Chairman

Date: 12/16/2025





Board of County Commissioners

AGENDA ITEM

Meeting: 12/16/2025
Department: Procurement Department
Prepared By: Fran Hallet
Initiator: Carla Rossiter-Smith
DOC ID: 16627
Legal Request Number: 25-002-2
Bid/Contract Number:

TITLE

Contract Amendment and Change Order No. 2 to Purchase Order With Tyler Technologies, Inc., for Public Sector and Education Administration Software Solutions With Related Services for Enterprise Resource Planning Software and Enterprise Permitting and Licensing Software and Related Services for Various County Departments and Entities (Contract No. 25-P0191C; Amount: \$110,260.00)

BRIEF OVERVIEW

On December 3, 2024, the BOCC approved award of Contract No. 25-P0191C to Tyler Technologies, Inc., for the Tyler Technologies Enterprise Resource Planning (ERP) and Enterprise Permitting & Licensing (EPL) software and related services for \$6,299,320.00 with a \$143,550.00 allowance for travel.

The purchase order was originally issued for \$6,442,870.00. Change order No. 2 in the amount of \$110,260.00, would increase the purchase order to \$6,553,130.00.

Annual / Recurring Fees:

- SaaS annual fee: \$37,500.00
- Third party Hardware, Software & Services: \$24,300.00

Total Annual / Recurring Costs: \$61,800.00

One Time Fees:

- Tyler Services: \$30,700.00
- Third party Hardware, Software & Services: \$17,760.00

Total One Time Fees: \$48,460.00

The contract amendment incorporates the services/fees detailed in Change Order No. 2.

Change Order No. 1 was a no-cost administrative change to move funds to multiple lines due to Finance Plus system limits per line of \$999,999.99. Change Order No. 1 was approved by the Chief Procurement Officer on March 3, 2025, for an administrative change.

Hernando County Office of Management and Budget Department has requested an increase for Purchase Order No. 25000437 for additional services including Open Finance and Pattern Stream.

FINANCIAL IMPACT

Funding is available in the following:

Expense:

Fund: 0011 - General Fund, Department: 01051 - BOCC, Account: 5606801 - Capitalized

Software

CIP Project: 110270 Comprehensive ERP Software

LEGAL NOTE

The Board has the authority to act on this item pursuant to Part II, Chapter 2, Article V of the Hernando County Code of Ordinances.

RECOMMENDATION

It is recommended the Board approve Change Order No. 2 in the amount of \$110,260 to Tyler Technologies, Inc., for Purchase Order No. 25000437, bringing the total purchase order amount to \$6,553,130.00.

It is further recommended the Board approve and authorize the Chairman's signature on the attached amendment to Contract No. 25-P0191C increasing the original contract value by \$110,260.00, for a new total Contract amount of \$6,553,130.00.

REVIEW PROCESS

Carla Rossiter-Smith	Approved	12/03/2025 3:10 PM
Erin Dohren	Approved	12/07/2025 5:02 PM
Pamela Hare	Approved	12/08/2025 11:35 AM
Melissa Tartaglia	Approved	12/08/2025 4:16 PM
Heidi Prouse	Approved	12/08/2025 4:23 PM
Jeffrey Rogers	Approved	12/09/2025 10:23 PM
Toni Brady	Approved	12/10/2025 10:16 AM
Colleen Conko	Approved	12/10/2025 10:42 AM



PROCUREMENT DEPARTMENT

15470 FLIGHT PATH DRIVE ♦ BROOKSVILLE, FLORIDA 34604
P 352.754.4020 ♦ F 352.754.4199 ♦ W www.HernandoCounty.us

December 16, 2025

MEMORANDUM

TO: Financial Services, Hernando County Clerk of Circuit Court & Comptroller

FROM: Carla Rossiter-Smith, MSM PMP, Chief Procurement Officer

SUBJECT: BOCC Agenda Item Approval

Please accept this memorandum as notification of the Board of County Commissioners' approval of the Agenda Items list below at the **12/16/2025** BOCC meeting.

Further evidence of the approval of these items can be found in any relevant executed agreements with the BOCC Chairman's signature on the date of approval, as appropriate and as supplied in relevant requisitions. The BOCC meeting details for the aforementioned date provides additional evidence of approval.

This memorandum is to be used interchangeably with the BOCC Agenda Item stamped with BOCC adopted as proof of BOCC approval required in the County approval process for requisition, budget resolution or grant related items.

Approved Items:

PROCUREMENT ITEMS

1. **16768** Award of Term Contract to Ferguson Enterprises, LLC, d/b/a Ferguson Waterworks for Purchase of Meter Boxes as Needed for Utilities Department (Contract No. 25-T01149/JS; Amount: \$313,935.00)
2. **16744** Award of Term Contract to Triple Crown C Lawn Jockey's, LLC, for Mowing Services for Hernando Beach and Weeki Wachee (Contract No. 25-T01093/JG; Amount: \$423,000.00)
3. **16711** Change Order No. 2 to Purchase Order With Hartman Civil Construction Co., Inc., for Ayers Road Stormwater Management Facility Repair and Quality Drive Pond Southeast Flume Restoration Projects for Department of Public Works (Contract No. 25-C01032; Change Order Amount: \$153,030.00)

4. **16627** Contract Amendment and Change Order No. 2 to Purchase Order With Tyler Technologies, Inc., for Public Sector and Education Administration Software Solutions With Related Services for Enterprise Resource Planning Software and Enterprise Permitting and Licensing Software and Related Services for Various County Departments and Entities (Contract No. 25-P0191C; Amount: \$110,260.00)

5. **16548** Service Agreement With Full Stack Payments, LLC, d/b/a Full Stack Payments Enterprise; and Merchant Application and Agreement With Netevia for Government Payment Processing Services and Associated Resolutions

6. **16748** Utilization of Jacksonville Transportation Authority Contract With Gillig, LLC, for Purchase and Replacement of Mass Transit Bus for Transit Department (Contract No. 25-P0234A; Amount: \$718,184.00)

7. **16779** Utilization of Sourcewell Contract With BOXX Modular, Inc., for Relocatable Building or Storage With Related Accessories, Services and for Waterways Department Office Trailer (Amount: \$84,084.00)

8. **16535** Utilization of Sourcewell Contract With Samsara, Inc., for Fleet Management Technologies With Related Software Solutions for Fleet Department (Amount: \$805,062.24)

